MOPAN 3.0*
METHODOLOGY MANUAL

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MOPAN 3.0*
METHODOLOGY MANUAL

MOPAN
Multilateral Organisation Performance Assessment Network
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ACRONYMS
CO  Country Office  MO  Multilateral Organisation
DER Development Effectiveness Report  MOPAN Multilateral Organisation
DP  Direct Partner  Performance Assessment Network
GDI Gender-related Development Index  OECD-DAC Organisation for Economic
GNI Gross National Income  Co-operation and Development –
HDI Human Development Index  Development Assistance Committee
HQ  Headquarters  RBM Results-based management
HR  Human Resources  ToR Terms of Reference
IFI International Financial Institution  UN United Nations
KPI Key Performance Indicator  UNEG United Nations Evaluation Group
MI  Micro-indicator
1. INTRODUCTION AND OVERVIEW
Under MOPAN’s reshaped assessment approach, MOPAN 3.0, which was first implemented in 2015-16, the Network is assessing more organisations, collecting data from more partner countries, and widening the scope of organisations assessed. MOPAN is also sharpening its focus on results and development effectiveness, while continuing to assess organisational effectiveness.

The core hypothesis of MOPAN 3.0 is that if a multilateral organisation has effective systems, practices and behaviours in place, then its interventions will be more effectively delivered. The said delivery will achieve relevant, inclusive and sustainable contributions to humanitarian and development results in an efficient way. The management domains under which organisational effectiveness will be assessed include strategic, operational, relationship and performance management. Evaluations and results information will be analysed to contribute to the development effectiveness (‘results’) component of the MOPAN assessments.

MOPAN 3.0 is not an external audit of an organisation, nor is it an institutional evaluation. As such, MOPAN 3.0 cannot comprehensively assess all operations or processes of the organisation. Nor can it provide a definitive picture of the organisation’s achievements and performance during the time period (which is often the task of an institutional Annual Report or similar). Nor can MOPAN 3.0 comprehensively document or analyse on-going organisational reform processes.

Instead, MOPAN 3.0 provides a diagnostic of an organisation at a particular point in time, positioning the organisation within its continuum of ongoing improvement. MOPAN 3.0 assessments are discrete; organisations are not compared.

The following series of Operating Principles guides MOPAN 3.0’s implementation. This Methodology Manual describes how these principles will be realised.

**Box 1: Operating principles**

MOPAN 3.0 will generate credible, fair and accurate assessments through:

- **Ensuring credibility** through an impartial, systematic and rigorous approach
- **Balancing breadth with depth**, adopting an appropriate balance between coverage and depth of information
- **Prioritising quality** of information over quantity
- **Adopting a systematic approach**, including the use of structured tools for enquiry/analysis
- **Ensuring transparency**, generating an ‘audit trail’ of findings
- **Being efficient**, building layers of data, seeking to reduce burdens on organisations
- **Ensuring utility**, building organisational learning through an iterative process and accessible reporting
- **Being incisive**, through a focused methodology, which provides concise reporting to tell the story of an organisation’s current performance
This Manual is intended for use by those interested in the empirical design of MOPAN 3.0 and particularly of the individual component methods. When reviewing this Methodology Manual, sections of interest may be read individually, as the document does not require reading sequentially or as a whole. Accordingly, the links are provided from the Table of Contents to the relevant sections. The approach implemented in 2019 has been labeled 3.0* to acknowledge a change in the rating scales applied. More information is available in Section 6, Scoring and Rating System.

**Actors involved in the assessments**

MOPAN 3.0 benefits from close involvement of the member governments of the Network at multiple levels. Actors involved in the Network and the assessments are visualised below.

Figure 1: Actors involved in the assessments

The MOPAN Steering Committee: The Network overall is governed by a Steering Committee with representatives from all MOPAN member countries. The Committee meets two to three times per year to discuss and decide upon all issues related to the Network, including what organisations to assess and how.

The MOPAN Technical Working Group: The MOPAN Technical Working Group (TWG) is a body of the Steering Committee. Its purpose is to work in partnership with the Secretariat to: provide strategic and technical inputs and oversight in the development and application of the MOPAN approach and methodology for assessing multilateral performance, identify emerging methodological and technical issues, and present recommendations for the approval of the MOPAN Steering Committee.
MOPAN Institutional Leads: MOPAN Institutional Leads represent the network by serving as expert focal points, oversight and champions supporting the assessment process. In their role, they inform MOPAN members familiar with the multilateral organisation under assessment about the process, and host the introductory meeting between the multilateral organisation, MOPAN representatives to the organisation and the coordination/research teams. They also provide input to the document review and are consulted on emerging findings prior to finalisation of the institutional report, and present the final report to organisation management and interested board members. Institutional Leads are nominated by their MOPAN Steering Committee representative to serve the network for the duration of one assessment cycle.

The MOPAN Secretariat: The MOPAN Secretariat, hosted by the Organisation for Economic Cooperation and Development (OECD), is the key interface for all parties involved in the process. It is responsible for coordinating and delivering MOPAN assessments.

The Service Provider conducting the assessments: An independent consulting firm is appointed by MOPAN to implement the MOPAN 3.0 assessments.
2. SUMMARY DESIGN OF MOPAN 3.0
Achieving the right approach for MOPAN 3.0 depends on asking the right questions. In light of the changing context surrounding multilateral organisations, the following questions have framed the development of MOPAN 3.0.

**Box 2: Framing questions**

1. Do multilateral organisations (MOs) have sufficient understanding of the needs and demands they face in the present, and may face in the future?
2. Are MOs using their assets and comparative advantages to maximum effect in the present, and are they prepared for the future?
3. Are their systems, planning and operations fit for purpose? Are they geared in terms of operations to deliver on their mandate?
4. Are MOs delivering and demonstrating relevant and sustainable results in cost-efficient way?

To address these questions, a Theory of Change has been developed. It provides the conceptual framework for the empirical approach for MOPAN 3.0 assessments.

The Theory of Change, and its accompanying narrative, can be found in Section 3 of this Manual. It is based on the following central hypothesis:

**Box 3: Hypothesis underlying the MOPAN 3.0 Theory of Change**

**IF** a multilateral organisation has effective systems, practices and behaviours in place (in terms of strategic, operational, relationship and performance management)...  
...then its interventions/activities will be more 'effectively delivered' (defined as evidence-based, relevant/appropriate, responding to global normative priorities, efficient, functioning within a coherent partnership, with results reported and accounted for)...  
...and hence, delivery will achieve relevant, inclusive and sustainable contributions to humanitarian and development results in an efficient way.

This hypothesis can also be articulated as an ‘effectiveness loop’.

**Figure 2: The effectiveness loop**
Thus, organisational and development/humanitarian effectiveness are not perceived under MOPAN 3.0 as discrete performance areas, but rather as a continuum.

MOPAN 3.0 assesses multilateral organisation performance, across five performance areas. Four of these areas: Strategic, Operational, Relationship and Performance Management, relate to aspects of organisational effectiveness. The performance area on Results addresses development/humanitarian effectiveness.

**Figure 3: Performance Areas**

The Empirical Design of MOPAN 3.0 is grounded in the theoretical approach and shaped to the performance areas. The individual elements of the methodology, and their relation to the Theory of Change, are set out in Figure 4 below.

**Figure 4: Empirical Design**
The components of this design comprise the following:

1. The **Theory of Change**, which forms the theoretical basis to the assessments. This is presented in Section 3 of this Manual and will be tested and interrogated throughout the assessment process.

2. An **Indicator Framework**, described in Section 5 and presented in Annex A (with a comparison of current against former indicators is available in Annex B). This presents the twelve key performance indicators and accompanying micro-indicators against which evidence-based judgments will be made.

3. **Three lines of evidence**. Three key lines of evidence (methods) are applied: a document review, a survey, interviews and consultations. These are elaborated upon in Section 4. Possible case studies are also under consideration.

4. The **Scoring and Rating System** provides the system for scoring against individual micro-indicators and rating against key performance indicators. It is discussed in Section 6.

The MOPAN 3.0 methodology applies four specific **approaches**: (1) a sequenced approach, (2) a holistic approach, (3) a systematic approach, and (4) inclusion of country/regional level information.

The approaches will be operationalised as follows:

A **sequenced approach**, will take place through a building blocks model, with each layer of evidence generated through the sequential assessment process, informed by, and building upon, the previous one.

Each **layer of evidence** in the sequence of the assessment process informs the next, as far as feasibility permits. So the survey, for example, will be informed to the best extent possible by findings from the document review. Interviews and consultations will be shaped by findings from both the document review and the survey.

**Figure 5: Sequenced approach**
A holistic approach seeks to apply multiple lines of evidence to as many indicators as possible, particularly within performance areas on Strategic, Operational, Relationship and Performance Management. The Evidence Density Matrix in Annex B provides a map of intentions here (although these will naturally vary per organisation). This approach will also support triangulation.

Applying systematic approaches to both collection and analysis will involve, for data collection, the use of structured frameworks for each evidence line (document review, survey, interviews and consultations). For data analysis, this will entail undertaking structured analysis at aggregate level, applying the different lines of evidence within a composite analytical framework, and applying techniques for validation and triangulation (see Section 7).

Country/regional level evidence will be applied against all relevant indicators, generated through document review and survey particularly. Analysis will incorporate this information throughout, in aggregate form, with relevant examples provided where appropriate. An organisation’s country level performance is not scored or rated, and assessments do not contain individual ‘country chapters’, but rather individual data pieces gathered from country level are reflected in the overall analysis and reporting (see Section 8 on Evidence Management).

The following sections of this Manual describe in detail each of these elements of the methodology.
3. THEORY OF CHANGE
This section of the Methodology Manual describes the Theory of Change for MOPAN 3.0. It is based on the central hypothesis presented in Section 2, Box 3, above. To reiterate the main premise:

If a multilateral organisation has effective systems, practices and behaviours in place, then its interventions/activities will be more effectively delivered; and hence, delivery will achieve relevant, inclusive and sustainable contributions to humanitarian and development results in an efficient way.

Guided by a range of conceptual, theoretical and empirical literature, the Theory of Change integrates the key international principles, commitments and criteria for humanitarian and development practice.

These include:

- The OECD-DAC criteria for development evaluation and those for international humanitarian evaluation;¹
- The principles of the 2005 Paris Declaration on Aid Effectiveness and the 2011 Busan Partnership agreement for Effective Development Co-operation;
- The International Humanitarian Principles.

The Theory of Change is presented on the next page (Figure 6). In summary, its logic (theorised pathways of progression) reflects the understanding of organisational and development effectiveness as a continuum.

**Narrative Explaining the MOPAN 3.0 Theory of Change:**

**Context** shapes the policy, strategic and operational needs and priorities confronting multilateral cooperation. Context is reflected in several ways within the theory of change. First, the base layer – reflected in the bottom bar of the schematic – identifies the features of the global environment with implications for multilateral cooperation. Above this, the process of multilateral organisation reform is explicitly identified.

The logic, or pathways of progression, for the MOPAN 3.0 theory of change reflects the approach of organisational and development effectiveness as a continuum, with all pathways connected. Specific theorised pathways are as follows:

**Row 3** posits MOPAN's four performance areas of organisational effectiveness (Strategic, Operational, Relationship and Performance)

Rows 4-6 set out, in varying levels of hierarchy, key results (whether humanitarian, development or normative) which can, according to the theory, be reasonable expected at different levels. Thus:

**Row 4** provides the key results in terms of organisational effectiveness which are posited by MOPAN (and reflected in the key performance indicators, discussed in Section 5 and provided at Annex 1). These offer MOPAN 3.0's response to the question: *What does an effective multilateral organisation look like in terms of its systems, practices and behaviours?* It will be assessed through analysis against the performance areas on Strategic, Operational, Relationship and Performance Management.

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¹ See ALNAP (2006) Evaluating Humanitarian Action using the OECD DAC criteria
1. STRATEGIC MANAGEMENT
   i. Strategic direction explicitly geared to mandate
   ii. Strategic positioning/activities shaped by comparative advantage
   iii. Use of global frameworks for cross-cutting issues

2. OPERATIONAL MANAGEMENT
   v. Context-sensitive identification of needs/gaps
   vi. Operational capacity for realistic, flexible and proactive planning and decision-making
   vii. Human capacities and skills which reflect strategic focus, are flexible and performance-oriented
   viii. Financial/budgeting capacity for transparent and appropriate decision-making

3. RELATIONSHIP MANAGEMENT
   ix. Strategic positioning and activity geared to partner priorities and plans, capacities and financial systems
   x. High quality/proactive engagement in policy dialogue and capacity support
   xi. Use of mutual accountability systems
   xii. Inclusive partnerships in accordance with comparative advantage

4. PERFORMANCE MANAGEMENT
   xiii. Results oriented leadership and culture
   xiv. Consistent evaluation of leadership and culture
   xv. Knowledge generation, dissemination and use
   xvi. Transparency and use of performance information

MO activity evidence, based, relevant and appropriate for needs/gaps
MO activity geared to relevant and sustainable results (e.g. for affected populations)
MO activity in accordance with global normative priorities (e.g. gender equality, good governance, environmental sustainability, HRBAs)
MO activity delivered efficiently, including cost-effectively
MO activity functions within a coherent response (partnership) to an identified need/gap
The results of MO activity accounted for and reported on

Strategic architecture provides an enabling environment for mandate implementation
Strategic architecture supports the realization of global normative frameworks for cross-cutting issues
Assets (institutional architecture and human resourcing) and operational tools support relevance; use of comparative advantage; and leverage
Organizational systems are cost and value conscious and enable financial transparency and accountability
Strategic positioning and activity supports relevance; use of comparative advantage; and leverage
Operating in coherent partnerships directed at leveraging/ensuring relevance
Effective RBM systems, explicitly geared to function
Evidence based planning and programming

Drivers: globalization; balance of global power; changing economies; climate and technological change; conflict and political volatility...

New Challenges
Row 5 marks the transition into development effectiveness. It reflects the explanation above of effective delivery, or "the characteristics of multilateral organisation programmes and activities which are clearly linked to supporting the achievement of results." It will be assessed through a combination of all five Performance Areas.

Row 6 is the highest level of the hierarchy, and indicates the range of results which may be achieved, formulated as contributions – whether normative, humanitarian or development – to global frameworks (e.g. Agenda 2030). It will be assessed through analysis against the performance areas on Results.

Assumptions

Within any Theory of Change, assumptions explain the connections between early, intermediate and long-term changes, and the expectations about how and why proposed interventions will bring them about. Often, assumptions are supported by empirical evidence, strengthening the case to be made about the plausibility of theory and the likelihood that stated goals – here, contributions to Agenda 2030 – will be accomplished.

The process of developing the Theory of Change has brought to light several key assumptions, some of which are also highlighted in the 2013 Independent Evaluation of MOPAN. These have been tested through the assessment process, and revisited following the completion of the first round of assessments.

They have been separated into principal and secondary assumptions, with two principal assumptions relating to the overall theory of change, and the latter linked to the progression upwards through the theory of change. Assumptions per performance area have not been treated, since these would be excessively numerous and detailed. More assumptions will become apparent as the assessment process proceeds; those presented here are indicative rather than exhaustive.

Principal Assumptions

- That organisational effectiveness has an influence on an organisation’s ability to deliver its programming in more effective ways, and thus achieve its strategic objectives and contribute to its proposed development or humanitarian results (Rows 4-6)
- That improving, in differing combinations, an organisation’s strategic, operational, relationship and performance management will contribute to its organisational effectiveness (Rows 4-5)

Secondary Assumptions

FROM CONTEXT TO ORGANISATIONAL EFFECTIVENESS

- That the (live) organisational reform/change strategy and action plan of the multilateral organisation is aligned to and in sync with the relevant performance areas and the overall [MOPAN] vision of an effective multilateral organisation

2. OECD DAC Development Effectiveness Review
FROM FACETS OF ORGANISATIONAL EFFECTIVENESS [ROW 3] TO [ROW 4] TO EXPECTED CHARACTERISTICS OF ACTIVITY

- That the organisation has a clearly articulated and consistently held view on its comparative advantage [strategic management]

- That the organisation has a sufficiently stable governance and financial environment in which to run its operational management systems [operational management]

- That the organisation has a clear understanding of its rationale/its approach to partnerships and a distinction between the different types of partnerships in which it participates [relationship management]

- That the organisation has a clear and consistent position, reflected through the different strategy/programming levels of the organisation, on the nature of its targeted and tracked results (outputs, outcomes, impact) [performance management]

FROM ORGANISATIONAL EFFECTIVENESS [ROW 4] TO [ROW 5] DEVELOPMENT EFFECTIVENESS

- That the organisation operates within a cycle of strategy setting to programming/work planning that allows for visibility of its intended organisational effectiveness within its results

- That the organisation is balancing its responsiveness to new agendas and opportunities with its existing programming against its core mandate

- That the organisation has an established and consistent view on the parameters by which it judges cost-effectiveness

- These assumptions will be tested and reported on through the assessment process; and others will be identified – and also tested – within individual assessments.
4: INDICATOR FRAMEWORK
MOPAN 3.0 applies an Indicator Framework aligned to the five performance areas set out in Section 2. The Indicator Framework is composed of eight key performance indicators (KPIs 1-8) aligned to the four performance areas on organisational effectiveness (strategic, operational, relationship and performance), and four key performance indicators (KPIs 9-12) aligned to the performance area on results.

The generic indicator framework for MOPAN 3.0, available in Annex 1, is purposefully:

- **Geared to the Theory of Change**, reflecting updated concepts and ‘continuum’ or organisational and development effectiveness.
- **Aligned to all five performance areas.**
- A **generic model**, subject to adaptation, below, the indicators are designed to be applicable to varying types of multilateral organisation, and varying types of activity/intervention.
- Built to enact the principle of ‘function’ over ‘form’, with the presence of a system, behaviour or practice not sufficient to equate to evidence of ‘effectiveness’ (which is rather reflected in its application in practice).

**Adaptation/tailoring of indicators**

Whilst the five performance areas are broadly applicable to the range of multilateral organisations to be assessed under MOPAN 3.0, the dimensions explored have previously been adjusted to reflect the mandates and maturity of each organisation.

Customisation has been previously handled on a case-by-case basis between organisations under assessment and assessment teams. As per the Operating Principles of producing credible, fair and accurate assessments, the approach for adaptation will be operationalised as follows:

1. Indicators in the revised framework have been **formulated to explicitly adopt a generic model. Therefore, all or most indicators should apply to organisations under assessment, unless there is a clear evidence-based case of non-applicability.** This applies to whether assessed organisations are UN agencies, International Financial Institutions or Global Funds, and whether they are undertaking normative, humanitarian or development work.

2. As adaptation and tailoring under MOPAN 3.0 will be lesser in extent, indicators will be applied **as relevant to the organisation’s mandate and operating practice.** For example, development results will be assessed according to the organisation’s own objectives.⁴

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⁴ With commentary to be supplied on the quality of the corporate results framework and the data sources supplying it – see Generic Indicator Framework, Annex 1
In terms of process, this will encompass the steps outlined in Table 1, below.

**Table 1: Steps for adaptation/tailoring of indicators**

<table>
<thead>
<tr>
<th>Step</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Step 1</td>
<td>Indicators will be applied <em>in their current formulation</em> unless there is a clear, evidence-based case of non-applicability</td>
</tr>
<tr>
<td>Step 2</td>
<td>Where there is a clear case that the indicator does not apply to the organisation, i.e. is not part of their mandate or operating model, the indicator will be omitted. For example: MI 3.3: <em>Aid reallocation/programming decisions can be made at a decentralised level under delegated authority within an appropriate budget cap</em> will not apply to an agency with no decentralised structure and which does not conduct programming (e.g. the Global Fund for Aid TB and Malaria, which has specific operating structures).</td>
</tr>
<tr>
<td>Step 3</td>
<td>Where the indicator can be applied, but requires adaptation for organisational relevance, it will remain unaltered, but a differential interpretation will be agreed and made explicit.</td>
</tr>
</tbody>
</table>

Two key nuances to this approach are as follows:

1. For cross-cutting issues: these are universal development and humanitarian aims, legitimised and mandated by global frameworks such as Agenda 2030. Many multilateral organisations work on these issues, although they may not feature explicitly in mandates. These will therefore be assessed *where there is a clear statement of intent by the organisation to take these issues into account in their work* (e.g. at strategy level). Other than where they are, for example, treated as system wide goals, assessments will not seek to apply an externalised ‘benchmark’ or ‘standard’ on which to assess performance. Rather, they will be interpreted as applied within a multilateral organisation’s operating model, business practice and results.

For agencies whose mandates explicitly target a specific cross-cutting issue, e.g. gender, this will not form a focus of assessment, since it is a given in terms of thematic interest. However, their treatment of the issue, through the systems, practices and behaviours applied for organisational effectiveness, and the results they achieve – will be assessed through the normal process.

2. A maximum of five additional organisation-specific indicators can be considered. However, this must be subject to mutual agreement between the assessment team and the concerned organisation.

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5. Reflected in some cases in system-wide instruments and internal assessments such as the UN System Wide Action Plan for Gender Equality and Women’s Empowerment
5. EVIDENCE STREAMS
Beneath the theoretical framework of MOPAN 3.0 sits the empirical design set out in Section 2 above. To operationalise the empirical design, and as set out in Figure 4, three evidence streams will be applied: a document review, a survey, interviews and consultations. These evidence streams are described in this Section of the Manual.

5.1 Document Review

The MOPAN Document Review provides a key vehicle to explore evidence that multilateral organisations have the systems, practices, or behaviours in place that MOPAN considers to be important factors in an organisation’s effectiveness and evidence of its contributions to development and/or humanitarian results. The Document Reviews are a key plank in the MOPAN methodology, forming the basis on which other evidence streams will rest.

Purpose of the Document Review

Through an examination of relevant documents, the Document Review component of MOPAN 3.0 explores two areas:

1. Whether multilateral organisations have the systems, practices, and/or behaviours in place that MOPAN considers to be important dimensions of organisational effectiveness, as reflected in the indicator framework

2. Particularly through a combination of evaluations, management results and other evidence, evidence of contributions to development, normative or humanitarian results (development/humanitarian effectiveness)

Additionally, and under the sequenced approach above, evidence from the Document Review provides the starting evidence block to inform more focused enquiry under the survey and the interviews/consultations. It also plays a major role in triangulation.

Approach and Process

The Document Review seeks evidence against the elements and individual micro-indicators of the indicator framework (see Section 4 and Annex A). This in turn supports the development of the narrative against the KPIs.

The Document Review, combining management information and independent evidence, will adopt the process outlined by individual steps and sub-steps are set out in the subsequent text.
STEP 1: DOCUMENT SELECTION AND COLLATION

A. Selection of Management/Organisational Documentation

Given the wide range of organisations that MOPAN assesses, there is no one size fits all approach to designing an appropriate selection of documents. However, under the Operating Principle of efficiency, burdens on assessed organisations for document supply need to be reduced. Under the Operating Principle of fairness, similar types of documentation need to be analysed per organisation. The volume of assessments under MOPAN 3.0, requires an emphasis on feasibility.

Document reviews will apply purposive selection, aiming to provide coverage of all relevant micro-indicators, adapted if appropriate to the organisation, guided by a clear and consistent typology (see Box 4). To meet both feasibility and coverage concerns, a selection of documents per organisation will be collated, drawn from a wider screening process, to provide a depth of insight into the organisation’s recent and current status, up to a ceiling of approximately 60 documents. Additionally, up to 20 evaluations will be selected (if available).
The following typology will be applied:

**Box 4: Document review indicative typology**

**i) External assessments**, such as:
- UN Joint Inspection Unit reports
- Previous MOPAN Assessments
- Quality of Official Development Assistance conducted by the Brookings Institution and the Center for Global Development
- OECD DAC Development Effectiveness Reviews
- Major institutional evaluations
- Peer Reviews of Evaluation Functions
- Other independent or externally conducted reviews or studies of performance

**ii) Evaluations**, including:
- Independent evaluations
- Internal evaluations
- Joint evaluations

**iii) Management information**, such as:
- **Corporate strategic plans**, results framework and reporting processes (Annual Report or similar)
- **Regional strategic plans**, results frameworks and reporting processes (Annual Regional Report or similar)
- **Selection of policies**, their results frameworks and reporting processes
- **Selection of sector strategies/plans**, results frameworks and reporting processes
- **Selection of country strategic plans (sample countries)**, results frameworks and country reporting
- **Institutional architecture information**
- **Key corporate financial and budget information** (Five-year Financial Framework/biennial budgets and reports, Annual Financial Report, etc.)
- **External audits**
- **Key business process documentation** which relates to relevant MIs (Performance Management systems, Human Resource Management Strategy, Resource Mobilization Strategy, financial control mechanisms, e.g. internal audit strategy, risk management strategy, anti-corruption strategy, programme design and approval documentation, social safeguard systems, evaluation quality assurance processes, etc.)
- **Executive Board minutes and decisions**
The parameters for individual document status are defined in Table 2 below:

### Table 2: Parameters for Document Status

<table>
<thead>
<tr>
<th>Legitimacy</th>
<th>Accessibility</th>
<th>Timing</th>
</tr>
</thead>
<tbody>
<tr>
<td>All documents must be in final form to be included in the assessment</td>
<td>Publicly available documentation will be used (information sourced from web pages)</td>
<td>Policies or guidelines, at any level within the multilateral organisation, are selected only if they are in force as of the year the MOPAN assessment of that organisation begins</td>
</tr>
<tr>
<td>All documents must be recognised by the institution’s management</td>
<td>Where this is not directly available, organisations will be approached directly following the protocols set out in Document Collation and Storage, below</td>
<td>Strategies, regardless of level within the multilateral organisation, are selected only if they are being implemented during the period the MOPAN assessment covers</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Any information presented on the multilateral organisation’s website will be retrieved within the period the assessment covers and is assumed to be current unless the web page itself states otherwise</td>
</tr>
<tr>
<td></td>
<td></td>
<td>All documents (except for policies, guidelines and strategies) should be published within three years prior to the start of the assessment process, unless there is a strong rationale for reviewing older documents:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>– Project/programme level documents</td>
</tr>
<tr>
<td></td>
<td></td>
<td>– Country, regional or organisation-wide documents: from three years prior to the start of the assessment</td>
</tr>
<tr>
<td></td>
<td></td>
<td>– Evaluations: from two years prior to the start of the assessment</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Sub-category selection</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Analysis of relevant regional strategies and results frameworks</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Country level documentation, three types of information:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>– Country strategy and results frameworks</td>
<td></td>
<td></td>
</tr>
<tr>
<td>– Country strategy evaluations, if available, from up to two years prior to the start of the assessment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>– If country strategy evaluation is unavailable, then one other key strategic document at country level</td>
<td></td>
<td></td>
</tr>
<tr>
<td>When specific MIs require a selection of sector strategies, country strategies, or project level documentation, a specific selection approach should be developed and tailored for each multilateral organisation</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

B. Selection of Results Management System documentation:
To understand progress towards results, the results management system of the organisation will be assessed. This will include:

- review of management results produced, and whether these apply recognised international data sources/ are triangulated/ are independently verified.
- review of the evaluation function to consider the independence and impartiality of evaluations produced.

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6. A three year indicative timeframe for relevant documentation will be applied, though with flexibility where appropriate, noting that strategic planning and evaluation cycles may vary.
This approach will produce different types and levels of results information, as follows:

### Box 5: Sources of results information

<table>
<thead>
<tr>
<th>Management results</th>
<th>Evaluations or reviews</th>
</tr>
</thead>
<tbody>
<tr>
<td>i. Management results which rely on internally-generated data</td>
<td>i. Evaluations or reviews conducted internally</td>
</tr>
<tr>
<td>ii. Management results which apply recognised national or international data sources (e.g. international health statistics)</td>
<td>ii. Evaluations which are conducted independently</td>
</tr>
<tr>
<td>iii. Management results which apply recognised international data sources (e.g. international health statistics) and are independently verified</td>
<td>iii. Evaluations which are conducted independently and which undergo formal quality assurance processes</td>
</tr>
</tbody>
</table>

Results evidence from both evaluations and management information will be included in analysis against KPIs 9-12. The potential range of sources is below:

### Box 6: Documents regarding results information

- **Annual Report on Development Results** at the organisational level. For International Financial Institutions (IFIs) this is often based on a review of project completion reports which may or may not have been audited for accuracy by the central evaluation group. For United Nations (UN) organisations this report may track SDG results across partner countries and may be supplemented by highlights from evaluations. For UN agencies it can usually be found in the documents submitted to the governing body at its main annual meeting.

- **An Annual Summary/Synthesis of Evaluation Results.** This is a common document among IFIs and some UN organisations and typically presents both extracted highlights and some statistical data on the coverage and results of evaluations published in a given year.

- **OECD Development Effectiveness Review,** which for some multilateral agencies provides a synthesis of development results, drawn from evaluations, for the organisation.

- **A Report on Progress towards the Objectives of the Strategic Plan.** This report is not necessarily issued annually. It can either relate to the biennial budget of an organisation or to a three to five year strategic plan of an IFI. It may be in a Scorecard or Results Framework report format.

- **Independent evaluations** commissioned by the organisation including a selection of:
  - Thematic evaluations
  - Strategic evaluations
  - Country/Regional evaluations
  - Programme evaluation
  - Any other relevant evaluation type

- **Evaluations or reviews conducted of the organisation and which include a summation of its results** (for example evaluations or reviews commissioned by bilateral donors), in particular from the DAC Evaluation Resource Center (DEReC).
The validity and credibility of the results evidence is a key issue in relation to evidence of results against KPIs 9-12. For example, evidence from independently-conducted evaluations, which have undergone a rigorous quality assurance process, holds a different level of credibility from internally-generated management results which are not triangulated or independently verified. Early review, as part of the Interim Document Review, on how an organisation’s results evidence is constituted will allow for greater clarity at analysis stage, and will be transparently presented in assessment reports (with clear sourcing provided).

The selection of evaluations (where relevant) to provide evidence on results does not aim to be representative in terms of coverage (e.g. of an organisation’s financial expenditure per year). Rather a purposive selection will take place, based on agreed parameters.

The selection process for selecting individual evaluations will involve the sub-steps laid out in Table 3 below.

Table 3: Sub-steps for selection of evaluations

<table>
<thead>
<tr>
<th>Sub-step</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Examine a subset of the available evaluation reports to determine how their scope of coverage is defined, e.g. in terms of geographic coverage, thematic coverage, objectives coverage, policy areas, technical focus etc.</td>
</tr>
<tr>
<td>2</td>
<td>Agree the primary measure(s) to assess coverage of the given selection of evaluation reports. This will vary according to how the organisation arranges its evaluation coverage but in all cases will aim at maximising breadth of coverage within the resourcing available. Examples include:</td>
</tr>
<tr>
<td></td>
<td>Strategic importance (e.g. major evaluations of key thematic areas of engagement by the organisation)</td>
</tr>
<tr>
<td></td>
<td>Geographic coverage (e.g. a selection of evaluation reports in the three regions of highest investment by the multilateral organisation)</td>
</tr>
<tr>
<td></td>
<td>Policy/sector coverage (e.g. a selection of evaluation reports of the four main policy areas/sectors of investment by the multilateral organisation)</td>
</tr>
<tr>
<td></td>
<td>Strategic objective coverage (e.g. a selection of evaluations that address the key strategic objectives of the organisation)</td>
</tr>
<tr>
<td></td>
<td>Other key priority thematic or technical areas such as gender, climate change, etc.</td>
</tr>
<tr>
<td>3</td>
<td>Purposely select up to 20 individual evaluation reports using the criteria defined above, aiming for maximum strategic importance and diversity.</td>
</tr>
</tbody>
</table>

C. Document collation and storage

For all elements of the Document Review, the protocols below will apply to document collation and storage:

- Identification of the specific documents to be analysed according to the typology above. This will take place through an initial web search for relevant documents available publicly on the websites of the multilateral organisations, and, for example, OECD-DAC.

7. Adapted from the DER sampling process
From a wider screening process, documents will be extracted and sourced in a ‘library’. A list of the specific documents for analysis will be prepared.

Consultation will then take place with the organisation, via the Secretariat (with inputs from the Institutional Lead(s)), to ensure that the list is complete, and that any additional documents (such as Executive Board Minutes) can be supplied by the organisation.

Additional documents will be sourced at the stage of updating the Document Review in a second stage.

Documents gathered for the assessment will be stored in a storage system that can be accessed across the internal assessment team and will be filed systematically according to organisation and relevant document type.

A full Bibliography of all relevant sources (as constitute the final document set used) will be prepared for discussion/agreement with the organisation undergoing assessment.

**STEP 2: DATA EXTRACTION**

Data extraction entails identifying and extracting evidence aligned to the relevant MIs, without (as yet) applying a layer of analysis. This is the first step in ensuring a clear evidence trail from data to findings.

Data extraction will take place through the application of a **structured analytical tool**, geared to the MIs, to ensure systematic capture and analysis of data across the main analytical fields of the study (here, the KPIs, MIs and their associated criteria). Extraction will take two forms, depending on the information source.

**A. Data extraction of management information**

Systematic extraction of data from the selected documents will take place against the analytical template. This will involve plotting in data (and, critically, sources) against the identified analytical fields (MIs) and criteria. Data gaps will need to be explicitly flagged for later mitigation, if possible, through other evidence lines.

Extraction will take place against the relevant MI. **It is important that no judgment is formed at this stage.** To enhance substantive findings, additional information against five parameters will also be sought:

1. Quality, of system, policy, programme or asset (e.g. human resources)
2. Consistency/improvement over time, whether e.g. a policy or initiative has been developed and implemented, and whether and how it has led to changes in practice/improvement in results
3. ‘Evidence of implementation,’ to ensure a movement beyond ‘form’ to whether policies and strategies are being implemented in practice
4. Context and key features of the organisation’s operating environment identified to both provide explanatory factors and to populate the specific theory of change for the organisational assessment
5. Innovation, any evidence of innovation (of different types)  

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8. Evidence of innovation will be broadly captured at this stage, since there is no agreed definition of innovation, and understanding of it can vary greatly in perception. Therefore, it is intended to capture evidence at this stage, which may be subject to analysis later, e.g. categorisation of ‘types’ of innovation
Data against the relevant MI will be plotted into the analytical template as it appears in the source document and clear referencing (document number and page reference) provided. A bibliography will be prepared which includes the full title, date of publication, etc. (applying the OECD’s referencing system).

**B. Data extraction on results**
Once the form of results information has been clarified, and the sample of evaluations produced, data will be extracted from the evidence against the analytical template. The status of the results information, applying the hierarchy above, will be clarified.

**STEP 3: ANALYSIS**

Once evidence has been extracted and plotted into the analytical template, analysis will then need to take place.
As one evidence stream contributing to overall analysis, Document Reviews will not be scored. Nonetheless, it is important that a layer of analysis is applied to the Document Review to provide a substantive foundation upon which the successive evidence streams (surveys, interviews and consultations) can be based.

Analysis for the Document Review will have the following characteristics:

- Triangulation will take place by mapping data sources per MI against each other in the analytical matrix, and flagging any apparent tensions or contradictions – to provide any opportunities for later deepening or interrogation through survey or interview.

- Analysis will identify key themes and common densities of evidence against the individual MIs. It will then describe findings according to the evidence available.

- Analysis will be thematic in nature, describing the frequency, intensity and significance of findings, and be explicit on the strength of evidence in particular areas.

- Emphasis will also be placed on (and space provided in the framework for) explaining the reasons/explanations for good or under-performance

- For each MI, a narrative will be generated which summarises the evidence against it, presenting the key themes arising from the evidence. It will report this in broad terms of ‘**strong evidence of [good performance/underperformance]**’ or ‘**weak/insufficient evidence – requires further assessment through other evidence streams**’

**STEP 4: DRAFTING AND UPDATING OF THE DOCUMENT REVIEW**

An Interim Document Review will be produced for each multilateral organisation. The Interim Document Review reports on each MI with a summary under each KPI, linked to the relevant documentary sources, with clear traceability to sources. The multilateral organisation and the Institutional Lead will have the opportunity to comment on the Document Review.

Following comments on the Interim Document Review, a subsequent round of data extraction and analysis will take place at an agreed point later during the assessment process. This will ensure that the assessment captures all relevant documentation up to an agreed cut-off point, as well as integrating comments received
on the Interim version. The final Document Review will constitute one of the three evidence streams to input into the final analytical process for the assessment.

**STANDARDISATION/CONSISTENCY**

Standardisation and consistency will be achieved through the following steps:

- Training will take place of researchers dedicated to the Document Review process, in order that all have a full understanding of the indicator framework and the Scoring and Rating system.

- For each Document Review, the research analyst assigned to each organisation will conduct the initial data extraction. One key document and the relevant data extraction will then be peer reviewed by the Core Team Member designated to oversee the assessment process for that specific organisation.

- For analysis, a similar process will be adopted, where the analysis against a sample set of MI will be reviewed by the designated Core Team Member, and amended as appropriate. Consistency rating will also take place among the three Core Team Members.

- To ensure consistency, assessment teams for each organisation will hold regular joint meetings to ensure common interpretation of the various indicators, to note data sources, and standardise as far as possible the data analysis process.

- Finally, the resulting draft Document Review will be quality assured by the designated Core Team member.

**5.2 Survey**

The survey seeks to gather both perception data and an understanding of practice from a diverse set of stakeholders of the multilateral organisation under assessment; for example, whether respondents consider that the organisation has a clear strategic vision in place; or whether a specific policy, strategy or business practice has permeated to country-level. As well as a substantive dataset in itself, therefore, the survey performs a key element of triangulation and verification for the other data collection methods.

The survey will be applied online in the first instance, though off-line methods may be used as a contingency. Respondents may fill out a paper-based survey, complete an electronic version of the survey in Microsoft Word that is sent by email or, in exceptional cases, participate in a structured interview either in person or by telephone. Respondents will be able to complete the web-based survey in English, French or Spanish, as well as specific local languages which change each cycle given the selection of countries on an ad-hoc basis.
Box 7: Learning from previous experience of the survey

In 2013, MOPAN commissioned an independent, external evaluation of the previous methodology, the Common Approach. On the basis of that evaluation and MOPAN member needs, certain changes were introduced in 2014. Nonetheless, a number of concerns appear to remain, these include:

1) Quality of data
- A significant percentage of ‘don’t know’ responses suggest that the level of familiarity of some respondents with the organisation being assessed may not be sufficient to respond to all questions (e.g. on the internal operations of the organisation). This undermines validity.
- The occurrence of respondent fatigue as the survey instrument remained quite long. This may affect both the quality and rate of response.

2) Rating scales
- The rating choices provided in the survey may not be used consistently by all respondents, especially across different cultures involved in the MOPAN assessment. One potential limitation is ‘central tendency bias’ (i.e. a tendency in respondents to avoid extremes on a scale). Cultural differences may also contribute to this bias.

RESPONDENT TYPES

The approach to the survey under the design of MOPAN 3.0 is to ask the right questions to the right people. As such, the MOPAN 3.0 survey will target the following primary respondent groups:

<table>
<thead>
<tr>
<th>Location of Respondent</th>
<th>Description of (desired) Respondent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donor Headquarters Oversight (HQ)</td>
<td>Professional staff, working for a MOPAN donor government, who share responsibility for overseeing/observing a multilateral organisation at the institutional level. These respondents may be based at the permanent mission of the multilateral organisation or in the donor capital. Institutional leads should by default be included in this list.</td>
</tr>
<tr>
<td>Donor Country Office Oversight (CO)</td>
<td>Individuals who work for a MOPAN donor government and are in a position that shares responsibility for overseeing/observing a multilateral organisation at the country level.</td>
</tr>
<tr>
<td>Governing bodies (GB)</td>
<td>Individuals representing the broader membership / shareholding in the governing bodies of the organisation assessed, including both MOPAN and non-MOPAN governments.</td>
</tr>
</tbody>
</table>

9. The number and type of respondent groups may vary for each organisation and additional respondent types may be included.
<table>
<thead>
<tr>
<th>Location of Respondent</th>
<th>Description of (desired) Respondent</th>
</tr>
</thead>
</table>
| Direct Partner/Client (DP) | The exact definition of “direct partner” varies according to the context of each organisation assessed. Direct partners would usually include professional staff from organisations that receive some sort of direct transfer from the multilateral organisation or that have direct interaction with the organisation at country level (this could take the form of financial assistance, technical assistance, policy advice, equipment, supplies, etc.). Direct partners may also include staff members from international agencies that are implementing projects in conjunction with the multilateral organisation being reviewed. Broad categories of direct partners are:  
  - Country governments, and regional/local government structures, if appropriate: this group is often considered one of the main clients for the work of multilaterals at country level.  
  - In-country direct partners (e.g. implementers of the programmes – these may be other multilateral organisations, NGOs, bilateral partners, the private sector or government bodies): feedback from this group could provide strong evidence of how the MO operates in-country and what it is like in practice to work with them. This group may also hold informed views on the processes and procedures the organisation has put in place to demonstrate their organisational effectiveness and management of their results, or whether, for example, they demonstrate a strong grasp of costs in the field.  
  - Civil society/NGOs: International NGO Forums exist in many developing countries and their membership would provide a good source of information about the delivery of particular partners; and could be a proxy for beneficiary feedback. Different NGOs would need to be selected depending on the organisation being assessed.  
  - Other types of partners to consider: knowledge partners, procurement partners, operational partners, financing partners, etc.  
Direct beneficiaries of the work of the multilateral organisation are not considered part of this group of direct partners, as the survey is designed to capture organisational performance information and not results information. |

For some organisations, other respondent categories will also be used, such as peer organisations, co-sponsoring agencies, technical partners and/or recipient/host governments. These respondents will be identified and sourced with support from the relevant contact from MOPAN and/or the MOs; though, the survey team will retain responsibility for maintaining the respondent list. The total number of respondents will likely vary between assessments.

A common threshold of respondents will be set at approximately 150 per organisation. Although a common minimum is set out, the number of respondents for each organisation will vary substantially based on, amongst
other factors, size of field presence. Some discretion will be applied to determine whether the number of responses by type, country, or in total, is sufficient and how to use survey information if it is deemed otherwise.

**Respondent selection – first filter**
MOPAN members and the institutions being assessed will be key contributors to the selection of potential respondents, with an emphasis on people who are familiar and knowledgeable about the organisation being assessed. This presents the first filter of respondent selection; though it is acknowledged and noted that this is a partial/subjective filter as there are limited means of determining whether the most familiar and knowledgeable individuals are selected.

Criteria for this *first filter* may include:

**Longevity of engagement**, for example: How long has the respondent been working/interacting with [the organisation being assessed]?
- Less than a year
- At least a year but less than two
- Two years or more

**Frequency of engagement**, for example: How often does the respondent have contact with [the organisation being assessed]?
- Daily
- Weekly
- Monthly
- A few times per year or less
- Never

**Respondent Self-Assessment – second filter**
Given the principle of ‘asking the right questions to the right people’ the threshold level of expertise required to complete the survey denoted by the scale of familiarity (1 – 5; where 1 denotes a ‘not at all familiar’ level to 5 which denotes a ‘very familiar’ level) will be raised. MOPAN 3.0 will apply a familiarity rating of Moderately Familiar or above; rather than the former Common Approach method of using the second point on the rating and above threshold. Criteria for this second filter may include:

**Level of familiarity**, for example: How familiar are you with [the organisation being assessed]?
- Not at all familiar
- Slightly familiar
- Moderately Familiar
- Very familiar
- Extremely familiar

The reason for this choice is that the nature of the survey questions necessitates a reasonably high level of understanding and familiarity of the organisation - usually, having direct partnership or implementation experience. Demonstrating the inclusion of an ‘informed and familiar’ respondent population is also important for the credibility and validity of the survey. This change also responds to feedback presented in the management responses of some organisations to the assessment.10

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10. e.g. AfDB MOPAN Assessment 2014 Management Response
SURVEY DESIGN AND CUSTOMISATION

A core set of questions will be developed for all respondents, to ensure consistency, in addition to a level of customisation for specific respondent group questions. A more streamlined set of questions than previously used (35-40 questions in total) will seek respondent ratings and qualitative responses against the relevant micro-indicators of the MOPAN 3.0 indicator framework.

The scope for adaptation/customisation of the survey questions will be explored to better reflect organisations’ mandates, operational challenges and reform agendas. This will be done in consultation with the organisations being assessed and other individuals (MOPAN members and external resources) familiar with them.

Some questions may also be specified for specific respondent groups (reflecting their functional responsibility or relationship with the organisations).

BLENDING QUANTITATIVE AND QUALITATIVE QUESTIONS

The central element of the survey consists of a series of closed-ended questions geared to the indicator framework for MOPAN 3.0. The survey will be designed using a rating scale where respondents are requested to specify their rating of performance on a symmetric strong-weak scale to a series of statements. This rating scale is a bipolar scaling method, measuring either positive or negative responses to a statement. An even-point scale will be used to avoid respondents giving a non-committal middle rating. This is sometimes called a ‘forced choice’ method, since the neutral option is removed. A ‘no opinion’/‘don’t know’ option will be given. In addition to requesting a selection on the rating scale, provision will also be made available to capture qualitative feedback through open-ended questions.

The survey will conclude with respondents being asked further open-ended questions on their views of the MO’s overall strengths and areas for improvement.

ETHICAL STANDARDS

The survey will be conducted in adherence to international ethical norms and standards, such as those of UNEG\(^1\) and the OECD DAC. Specifically: to ensure confidentiality and anonymity of respondents, the management and deployment of the survey and conduct of other contingency methods of data collection for the survey will be hosted on secured servers with restricted accessibility; confidentiality will be protected through restricted access to raw data and survey respondent data will be anonymised and themed at the aggregate level.

TRANSPARENCY

To support independence while being mindful of confidentiality concerns, the survey team will adopt a fully transparent approach, presenting content and analytical methods transparently and documenting responses to comments received.

1. UNEG - Ethical Guidelines for Evaluation (2008), UNEG Code of Conduct for Evaluation in the UN system
RESPONSE RATES

Expert opinion differs on acceptable survey response rates (defined as ‘the result of dividing the number of people who answered the survey by the total number of people in the sample whom were eligible to participate’). Based on a leading meta-analysis, 14 of 45 studies examining differences in the response rate between web surveys and other survey modes, it is estimated that the response rate in the web survey on average is approximately 11% lower than that of other survey modes. A low response rate can give rise to sampling bias if the non-response is unequal among the respondents. Such bias is known as non-response bias (see Survey Design, below, for how this will be mitigated).

The revised Common Approach methodology aims at a 70% response rate from donors at headquarters and a 50% response rate from all other target groups. The survey team supports this aim, and it has been adopted for MOPAN 3.0, mindful that a high response rate from a smaller sample is considered preferable to a low response rate from a large sample.

During the survey period, response rates will be monitored regularly through the on-line analysis platform by the survey team. Reminders will be issued to those respondents who do not access the survey or who do not complete it from a range of sources:

- MOPAN member country office and headquarter respondents will receive reminders from their MOPAN Focal Point.
- Direct partners and any other respondent groups will receive reminders online, issued and tracked by the survey team.

Regular, but light touch contact will be maintained with the relevant MOPAN contact points throughout the survey period to ensure up-to-date information and timely encouragement to complete the survey is available.

**Encouraging Respondents; increasing response rates**

The following principles and practices will be mainstreamed into the survey to help increase response rates:

- **Early notification**: an email notification will be sent, notifying participants that they will be receiving the survey
- **Clarity of survey purpose**: participants will be informed of the purpose of the survey and how their feedback will be used
- **Active consideration of respondents’ time**: the survey will present an indicative amount of time the survey will take to complete (based on piloting and testing data)

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Accessibility and succinctness: the survey will be shortened from previous versions to ensure usability, ease of comprehension (no jargon that respondents can't understand) and improve response rates; mitigate respondent burden and survey fatigue; the survey will not be overburdened with unnecessary questions.

Showing progress: a progress bar (or other notification) will indicate how much longer the survey will take.

Proportionate number of reminders: two reminders will be issued at milestone points in the survey completion window to those that have not completed the survey.

Optimisation of survey for all devices: where possible, surveys will be optimised for completion on devices from desktop PCs to mobile devices.

MITIGATING BIAS

Bias can be placed under two categories; nonresponse bias and response bias.

Nonresponse bias occurs when some respondents included in the sample do not respond; that is, the error comes from an absence of respondents instead of the collection of erroneous data. Therefore, nonresponse bias is the variation between the true mean values of the original sample list (people who are sent survey invites) and the true mean values of the net sample (actual respondents). Most often, this form of bias is created by refusals to participate or the inability to reach some respondents. To mitigate nonresponse bias, the following actions will be taken:

- **Thorough pre-test of survey mediums** – the survey and invitations will be piloted and pre-tested to ensure they run smoothly through any medium or on any device potential respondents might use. Through an acknowledgement of the respondent sample’s different forms of communication software and devices and pre-testing the surveys and invites on each, this will ensure the survey runs smoothly for all respondents.

- **Avoiding rushed or short data collection periods** – given the level of nonresponse bias climbs significantly if little flexibility is built into the data collection period, thus severely limiting a potential respondent’s ability to answer, a survey collection period of at least two weeks will be ensured so that participants can choose to respond as per their schedule.

- **Send reminders to potential respondents** – reminder emails will be sent throughout the data collection period as this has been shown to effectively gather more completed responses. The first reminder email will be sent midway through the data collection period and the second near the end of the data collection period. Care will be taken to target only those who are yet to complete the survey.

- **Ensuring confidentiality** – it will be clearly expressed to respondents that the information they provide will be held securely; presented as part the whole sample and it will not be possible for it to be individually scrutinised.

In order to mitigate response bias, in this instance survey bias, four key actions will be considered: the way questions are worded, the selected question types and design, the structure of the survey, and its styling and colouring.
- **Question wording** - all questions will be neutrally expressed. In addition, constructive peer review of the survey by Core Team members, MOPAN structures and members will provide an understanding of any potential problems with the questions that may make them confusing or erroneous for the assessment and target population.

- **Question type and design** – the selection of different forms of questions (rating scales, ranking, open-ended, closed-ended) and the options of answers provided for the respondent to choose from will be carefully considered to understand the strengths and weaknesses of each question type acknowledging that the selections made can have significant impact on the responses received.

- **Survey structure** – review of survey structure will be undertaken at design stage in order to ensure a clear internal logic.

- **Survey styling** – styling is important to provide stimulus to the participant and avoid respondent fatigue. The use of colours and logos allows respondents to recognise a survey’s legitimacy; a process of pretesting will be undertaken to ensure there are no issues with the choice of styling. Styling will be undertaken to ensure that the survey cannot be considered directed towards one demographic, looks neutral while still being inviting and professional.

**Survey data analysis and ratings**
The approach to analysing the survey data aligns with the rating scale, addressed in section 6. The initial thinking on essential aspects of the analysis and treatment of response data is outlined below.

**First level data analysis**
First level analysis of the survey data produces a basic summary of the sample data focusing on the frequency statistics and associated measures including the analysis of ‘don’t know’ responses and missing data. This analysis also covers the qualitative content analysis of free-text responses to open questions.

Frequency calculation: Frequency tables are calculated for each micro-indicator using both weighted and unweighted response data. Missing data and ‘don’t know’ responses are also tabulated. The table presents percentages for each frequency cell for rapid checking, ease of interpretation and use at the aggregation stages.

The frequency distribution information will be systematically treated to identify the balance of positive, negative and/or inconclusive responses.

**Second level analysis**
Second level analysis considers the difference in responses between sub-groups of the overall respondent data. This will be examined for differences in responses between respondent groups, but could also be carried out where the data suggests sub-groups of importance defined in other ways.

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15. With the filters introduced to ensure knowledgeable respondents the level of ‘don’t know’ will be reduced and such responses will be more likely to indicate that the respondent thinks the question is finely balanced (hence they will not make a judgement) rather than meaning they have insufficient knowledge to address the question.
5.3 Interview and Consultations

Interviews and consultations constitute the third evidence line for MOPAN 3.0. Given complementarities between them, they are addressed here in a single section of the Methodology Manual.

5.3.1 Interviews

Interviews need to be conducted systematically if the data gathered is to have maximum validity and make maximum contribution to the assessments.

The aims of the interviews are to:
- Deepen and interrogate the evidence from the document review
- Confirm or clarify trends/findings emerging from the document review
- Update on the multilateral organisations’ on-going reform agenda and any key changes since documentation was analysed
- Provide contextual insight to clarify, refute and/or validate observations emerging from other lines of evidence/data sources (e.g. document review, survey data)
- Generate new evidence in areas where documentary and survey evidence is lacking
- Seek out explanations and factors (asking why and how)

**Sampling**

Interviews will be sought at two levels:

1) Headquarters level (during a one-week mission to HQ): some interviews will be conducted at senior levels, i.e. with senior management, heads of division/units, etc. The perspectives and insights of staff at the operational level are also important, however, since these often reveal valuable insights into whether and to what extent policy and strategic commitments are being implemented in practice. These insights will be gathered through consultations.

**Box 8: Indicative interviewees – HQ**

- Members of senior management
- Heads of key policy areas/units/divisions
- Heads of regional divisions
- Leads on internal reform processes
- Heads of key relevant business process (financial management, evaluation, performance management, human resources, programme design and approval, etc.)
- Donor liaison staff

2) Country/regional level: as the interviews will take place remotely, via phone or Skype, they are more likely to focus on mid- to senior level staff. Interviews will place a particular focus on confirming whether organisational commitments or reform processes are being implemented in reality, and whether these do, in fact, respond to country-level needs.
Box 9: Indicative interviewees – country/regional level

- Head of Office (Director, Representative or similar)
- Deputy Head of Office
- Senior Management
- Heads of Programme/policy areas
- Heads of key business processes (HR, finance, etc.)

Follow-up interviews may be required, to clarify any outstanding information gaps or to attempt to resolve any tensions or contradictions emerging at analysis stage. All interviewees will be asked whether or not they are prepared to undertake any follow-up interviews.

Methods for interviews
All interviews will apply a semi-structured framework, which covers the main areas for assessment adapted as appropriate, depending on a) tailoring per institution and b) findings from desk review and, if feasible, the survey. However, the structure will also permit flexibility, allowing new questions to be brought up during the interview as a result of what the interviewee says. Interview guides may be prepared in advance depending on individuals’ functional responsibilities.

Interviews will apply standard ethical protocols,16 with confidentiality and anonymity assured to interviewees, and without names being either attributed to data or in Annexes. Participants in group interviews (i.e. technical level staff) will be offered the opportunity of a follow up conversation, in case they wish to share information individually.

Data analysis and use
The information collected during the interviews will be analysed using a ‘content analysis’ approach, as for the documentary evidence. It will be treated as an independent line of evidence, but particularly as a source of insight, triangulation and verification, and a key source of evidence on the explanatory factors (why and how). Interviews will not be transcribed in full, but data from them will be plotted into the composite analytical framework per relevant MI, to form the process of triangulation, above.

5.3.2 Consultations
Consultations focus on contextualisation/ triangulation/ validation/deepening.

Approach
Within MOPAN 3.0, consultations are perceived as having greater scope for customisation and tailoring, with accordingly less structured tools applied than for interviews. The criteria for selecting respondents for consultation are also more flexible than those for interviews, being oriented mostly around gaps/ shallow areas in data gathered.

Sampling
Consultations will take place at headquarter level only, and will be tailored to the needs of the individual assessment. They will focus on technical/administrative level staff, and will provide particularly valuable insights into the actual workings and culture of an organisation, and whether, how and to what extent policy and strategic commitments are being implemented in practice.

16. e.g. the UNEG Ethical Guidelines
Consultations are applied with technical/administrative level staff, to explore a) contextual factors, b) verification of ‘practice’ (e.g., policy, strategy or business process implementation, etc.) and c) organisational culture.

Methodological approach  
As a flexible tool, consultations will not prescribe a structure in advance, aiming rather for flexibility. Nonetheless, a clear question guide will be developed, linked to the relevant MI under exploration.  
As for interviews, above, all consultations will be conducted to strict ethical standards, including protecting the anonymity and confidentiality of informants.

Data analysis and use  
As for interviews, the data from consultations will not be transcribed, but relevant excerpts from it will be applied in the composite analytical framework as a means of deepening/interrogation/triangulation and verification.
6: SCORING AND RATING SYSTEM
This section sets out the overall framework of the Scoring and Rating system, followed by its detailed approach and elements to be applied (which can be found in Annex C). In 2019, the 3.0* approach includes an updated rating scale. The Scoring and Rating system will continue to be reviewed to ensure it is fit-for-purpose vis-a-vis MOPAN assessments.

Scoring and Rating is a critical dimension of the MOPAN assessment process, however, it is important to situate this within a wider narrative of the organisation’s status at the current time. The wider text of the assessment report will therefore seek to provide a fuller illustration than can be provided by a numerical value alone.

**Overall framework**
The framework of the Scoring and Rating System for MOPAN 3.0 comprises the following:

1) Evidence from all three data streams (document review, survey, interviews and consultations) are brought together at analysis stage to comprise an aggregate evidence base per micro-indicator (MI).

2) The scoring and rating system for each MI comprises a set number of elements present. When taken together, these elements demonstrate the presence or otherwise of international best practice.

3) The top end of the scoring and ratings scale reflects the implementation of the full set of elements which, when combined, represent international best practice against that MI (with explicit reference points identified for this where available). Conversely, the lower end of the scale (1) reflects lesser presence of these elements – and, consequently, weaker performance.

4) Added to this, to embed the commitment under MOPAN 3.0 to function over form, an organisation needs to have actually implemented the elements of best practice in order to score more highly.

5) Lower down the scale, an organisation either has fewer of the elements of international best practice in place, or has these in place (form) but not comprehensively implemented (function).

6) The MIs form the basis for a consolidated rating for each KPI, thus enabling a high-level indication of performance across the 12 KPI dimensions.

7) This approach allows us to situate organisations along the continuum of the performance journey; organisational maturity having emerged from the Interim Document Reviews thus far as a key theme.

**Detailed approach:**
The approach to Scoring and Rating under MOPAN 3.0 draws from the OECD Handbook on Constructing Composite Indicators: Methodology and User Guide (OECD 2008). This contains a set of technical guidelines aimed at helping constructors of composite indicators improve the quality of their indicators.

The approach to be adopted is as follows:

a) **Micro-indicator (MI) level – Within KPIs 1-8**
Each of the MOPAN 3.0 micro-indicators (MIs) contain a number of elements agreed to represent international best practice. These vary in number.

The approach scores per element, on the basis of the extent to which an organisation implements the element, on a score of 1-4.
Thus:

<table>
<thead>
<tr>
<th>Score per element</th>
<th>Descriptor</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Element is not present</td>
</tr>
<tr>
<td>1</td>
<td>Element is present, but not implemented/implemented in zero cases</td>
</tr>
<tr>
<td>2</td>
<td>Element is partially implemented/implemented in some cases</td>
</tr>
<tr>
<td>3</td>
<td>Element is substantially implemented/implemented in the majority of cases</td>
</tr>
<tr>
<td>4</td>
<td>Element is fully implemented/implemented in all cases</td>
</tr>
</tbody>
</table>

Taking the average of the constituent scores per element, a rating is then calculated per MI. The ratings scale applied will be as follows:

<table>
<thead>
<tr>
<th>Rating</th>
<th>Descriptor</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.51 – 4.00</td>
<td>Highly satisfactory</td>
</tr>
<tr>
<td>2.51 – 3.50</td>
<td>Satisfactory</td>
</tr>
<tr>
<td>1.51 – 2.50</td>
<td>Unsatisfactory</td>
</tr>
<tr>
<td>0 – 1.50</td>
<td>Highly unsatisfactory</td>
</tr>
</tbody>
</table>

b) **Micro-indicator (MI) level – Within KPIs 9-12**
KPIs 9-12 apply MIs drawn from the OECD DAC’s Development Effectiveness Review model. These also apply a 0-4 numerical attribution system; with specific descriptors per score (see Annex C).

c) **Aggregation to the KPI level**
The same logic is pursued at aggregation to the KPI level, to ensure a consistent approach. Taking the average of the constituent scores per MI, a rating is then calculated per KPI.

The calculation for KPIs 1-8 is the same as for the MIs above, namely:

<table>
<thead>
<tr>
<th>Rating</th>
<th>Descriptor</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.51 – 4.00</td>
<td>Highly satisfactory</td>
</tr>
<tr>
<td>2.51 – 3.50</td>
<td>Satisfactory</td>
</tr>
<tr>
<td>1.51 – 2.50</td>
<td>Unsatisfactory</td>
</tr>
<tr>
<td>0 – 1.50</td>
<td>Highly unsatisfactory</td>
</tr>
</tbody>
</table>

The ratings scale applied for KPIs 9-12 applies the same thresholds as for KPIs 1-8 for consistency.

**Elements of ‘good practice’ for micro-indicators**
Annex C provides the elements of good practice agreed by MOPAN members as the basis for assessment against the micro-indicators (MIs) for MOPAN 3.0 and the reference points applied. Some common reference points apply to many or most MIs. These are as follows:
1) Busan Partnership for Effective Development Cooperation (Paris Declaration on Aid Effectiveness & Accra Agenda for Action)


3) UNEG Norms and Standards for Evaluation, 2016

4) OECD-DAC Evaluating Development Cooperation, Summary of Key Norms and Standards, Second Edition

5) OIOS Inspection and Evaluation Manual, 2014

6) UNDG Results Based Management Handbook, 2011

7) The descriptors applied under the former Common Approach

Where no reference point is readily available, information from the first cycle of MOPAN 3.0 assessments has been applied (namely from the Document Reviews), alongside a sample of relevant items produced by agencies and, as appropriate, professional knowledge.
7: TRIANGULATION AND VALIDATION
MOPAN 3.0 will apply multiple evidence sources per indicator. Section 6 describes the use of multiple evidence sources which, where available, will then generate a composite rating.

Ratings will need to be supported by robust analytical strategies, to ensure validity and reliability, and therefore credibility of the evidence base. The following strategies will therefore be applied:

**Triangulation**

Triangulation is the process of using multiple data sources, data collection methods, and/or theories to validate research findings.\(^{17}\) By using more than a single approach to address a research question, the risk of bias is reduced, and the chances of detracting errors or anomalies increased.\(^{18}\)

Denzin (1978) and Patton (2001) identify four types of triangulation: methods triangulation, triangulation of sources, analyst triangulation and theory/perspective triangulation.\(^{19}\) Of these, MOPAN 3.0 will apply three approaches, as follows:

1) **Methods triangulation** will occur by checking the consistency of findings generated by different data collection methods. This may occur by deepening enquiry via the sequential use of different data sources (for example, exploring findings from the document review through survey/interview and consultation data). Second, by interrogating data where diverging results arise (e.g. the document review shows evidence of a particular policy in place and being used, but survey data indicates little knowledge or use of the policy).

2) **Triangulation of sources** will occur by examining the consistency of different data sources within the same method. For example, by comparing through document review the application of corporate policies at country or regional level.

3) **Analyst triangulation** calls for the use of multiple analysts to review findings for the document review and composite analytical phases. This will allow for a consistent approach to interpretive analysis.

The Evidence Density Matrix, available in Annex B, sets out the anticipated evidence sources per MI, to be adapted per assessment. The approach adopted is that at least one primary source of evidence is allocated per MI. Where this is not a documentary source, at least two other forms of primary evidence must be available, i.e. survey/interview/consultation.

To aid comprehension of how analysis will take place, the following anonymised example is provided of an ‘evidence box’ (Box 10) at the end of the assessment process, with scoring applied for the MI.

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17. The use of three or more theories, sources or types of information, or types of analysis to verify and substantiate an assessment. Note: by combining multiple data-sources, methods, analyses or theories, evaluators hope to overcome the bias that comes from single informants, single methods, single observer or single theory studies. OECD DAC (2002) Glossary of Terms on Results Based Management.


Box 10: Sample evidence box

KPI 1: Organisational architecture and financial framework enable mandate implementation and achievement of expected results

<table>
<thead>
<tr>
<th>KPI score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highly satisfactory</td>
</tr>
</tbody>
</table>

The 2020 Strategy and the plans produced for each four-yearly replenishment provide a clear and considered strategic framework for the organisation. Its organisational architecture and financial framework provide enabling support to the five multilateral environmental agreements (MEAs) within its mandate. Expected results are in line with the resources available, but expressed in terms of focal areas rather than the specific MEAs.

Resource allocation is comprehensively discussed every four years, reviewed annually, and is transparent at the macro-level. The organisational architecture and operating model has evolved over time, is regularly reviewed, and is currently appropriate. However, its overall resource envelope is constrained and is not adequate to the scale of the global environmental challenges. Despite an intensification of these challenges, donor commitments represent a decline on the resources made available. Resources are spread thinly across multiple priority areas and over 144 countries.

MI 1.1: Strategic plan and intended results based on a clear long-term vision and analysis of comparative advantage

<table>
<thead>
<tr>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall MI rating</td>
</tr>
<tr>
<td>Overall MI score</td>
</tr>
<tr>
<td>Element 1: A publicly available Strategic Plan (or equivalent) contains a long-term vision</td>
</tr>
<tr>
<td>Element 2: The vision is based on a clear analysis and articulation of comparative advantage</td>
</tr>
<tr>
<td>Element 3: A strategic plan operationalises the vision, including defining intended results</td>
</tr>
<tr>
<td>Element 4: The Strategic Plan is reviewed regularly to ensure continued relevance</td>
</tr>
</tbody>
</table>

MI 1.1 Analysis

1. The 2020 Strategy (2014) contains a long-term vision, which outlined 5 strategic priorities. Its replenishment documents – notably the Programming Directions – reflect, adapt and operationalise the vision contained in the 2020 Strategy. All these documents are publicly available.

2. The 2020 Strategy and replenishment documents identify the organisation’s unique mandate as financing mechanism for five multilateral environmental agreements (MEAs) within the changing landscape for environment finance and taking account of the organisation’s capabilities and strengths. Replenishment discussions adapted resource allocation to reflect changing comparative advantage in respect of climate.

3. The replenishment documents operationalise the 2020 Strategy for the period July 2018 to June 2022, and include details of the intended results with 11 core indicators spanning 5 focal areas. Document 2 included detailed results frameworks for three funds.

4. Programming directions and resource allocations are reviewed every 4 years as part of replenishment process. There is also an annual discussion of strategy in Council.

MI 1.1 Evidence confidence

High confidence
Validation
Validation of findings will occur at several points. Methods will include:

- The use of external evaluations and assessments of the organisations to help validate or question the findings on performance areas.

- Debrief to assessed organisations/MOPAN members at relevant points, to hear the resonance of findings and judgements with insider knowledge of the organisation, and to test the accuracy of findings.

- Validation of findings within the MOPAN network and revision of draft reports taking into account feedback from members

- The sharing of reports with multilateral organisations, and the taking of account of comments and feedback into consideration for the final draft of the report.
8: EVIDENCE MANAGEMENT
Through transparent management of evidence, the MOPAN 3.0 methodology aims to contribute to the credibility of MOPAN 3.0 assessments by making explicit and transparent the evidence base on which judgements are reached, including the signalling of any gaps.

Evidence generated through MOPAN assessments will have three main forms:

1) The library of documentation provided for analysis

2) Completed evidence box per MI (see Box 10)

3) A composite analytical Annex to the main report, which brings together the individual ‘evidence boxes’ and provides a narrative of evidence per KPI

These forms of evidence will be made available to MOPAN members through the Repository, and also through the assessment reports themselves, which will include all three items (a Bibliography, and a full Annex containing points 2) and 3), referenced above).
9: STRENGTHS AND WEAKNESSES OF THE METHODOLOGY
The indicative strengths and limitations of the MOPAN 3.0 methodology are as follows.

**Overall Strengths**
- Applies clear and explicit operating principles of credible, fair, and accurate assessments – with clear strategies to achieve these.
- Underpinned by solid theoretical foundations and a theory of change which, while supported by empirical evidence, is continuously tested and refined.
- In tune with the current context in terms of the strategic discourse, policy emphases, reform processes and global development agenda.
- Embedding key principles, criteria and commitment in terms of aid and development effectiveness including the commitments of the Busan Partnership and e.g. the International Humanitarian Principles as well as international criteria for humanitarian and development assistance.
- Building on available frameworks for bilateral assessments (thereby with the intent of reducing the need for independent bilateral assessments).
- Applying multiple sources of data (stakeholder surveys, document review, interviews) against a single indicator, to ensure greater robustness of analysis and ratings.
- Retaining the emphasis on stakeholder experience, in order that MOPAN members can better understand how the workings of multilateral organisations are understood at field and HQ level (also in line with principles of mutual accountability).
- Places an emphasis on engagement and learning, through the development and application of a separate Learning and Engagement Strategy.
- Places an emphasis on transparency, through the development and application of a full Evidence Management Strategy.
- Has sound strategies for triangulation and validation, including engagement with the multilateral organisation and MOPAN members to confirm the resonance and the accuracy of the report.
- Places an emphasis on the quality, as well as the quantity, of the results generated by multilateral organisations, through seeking out information on their relevance, inclusiveness, sustainability and the cost-efficiency of their achievement.

**Overall Limitations**
- The methodology, whilst it has taken into account members’ own bilateral assessments, cannot always adequately cover individual members’ specific needs e.g. on alignment with national priorities on in particular, member-specific areas. Therefore, it cannot replace all individual bilateral assessment tools (some of which are in any case required by e.g. Ministerial directives).
- The Common Approach framework was initially designed primarily, although not exclusively, to assess multilateral organisations with operational country programmes. MOPAN 3.0 has been designed with a wider focus, in order that it can encompass organisations with a largely normative or centralised operating model, and take account of regionally-focused structures and programming also. Nonetheless, careful checking will be required to ensure that indicators suitably encompass organisations with different mandates and operating models.
The countries selected for review each year are based on established MOPAN criteria but comprise only a small proportion of each institution’s operations, thus limiting broader generalisations. MOPAN 3.0 will be explicit in its reporting here.

The highly constricted timeframe for MOPAN 3.0, combined with the upscaling of the number of organisations to be assessed, means that lines of evidence (e.g. document review) are of a necessarily smaller scale than would be feasible in e.g. a full institutional evaluation. This has been mitigated as far as possible through a systematic design, and the use of broad teams to cover as much ground as feasible within the timescale, but assessments – are not, therefore, comprehensive.

Building on the learning from Cycle 1 of MOPAN 3.0 assessments, there is a need to ensure triangulation with a range of external sources - including institutional reviews and evaluations conducted by other agencies; and other sources of triangulation where available.

Possible limitations (and risks) per method include:

**Survey**

- The completion of the survey is reliant on MOPAN members and the assessed organisations identifying respondents. Whilst efforts will be sought to identify and secure responses from the most informed and knowledgeable individuals (through the principle of ‘right questions to the right people), a sufficient population of respondents with ‘reasonably expected knowledge’ of the organisation cannot be guaranteed for statistical representativeness.

- All perception surveys inevitably carry risks of differential interpretation by respondents on questions and ratings scales. This is particularly the case where surveys are conducted on a cross-national basis. To mitigate this, questions and rating scale definitions will be presented in ‘Plain English’ (clearly and concisely) and professionally/expertly translated where necessary, and piloted with a global test group for acceptable accuracy of interpretation.

- To mitigate the risk of ‘central tendency bias’, where respondents gravitate towards a ‘middle ground’ score, the survey response scale is constructed on a symmetric 1-4 ‘forced choice’ basis with an additional option for ‘do not know/cannot respond’.

- Recognising availability of respondents is critical to the completion of the survey. Where possible and feasible, surveys will not be deployed at a time that is ‘known’ to be a quiet period (international holidays, etc.). The deployment date and timeframe for completion will be agreed with MOPAN members and the assessed organisations.

**Document review**

- Time constraints will necessarily mean that the sample of documentation which can be reviewed will be strategic/limited rather than comprehensive. Efforts will be made through other evidence lines (interviews, consultations, surveys) to address any gaps, but agreement on prioritisation will need to take place between the assessed organisation and the assessment team, via the Institutional Lead/ Secretariat.

- The document review component works within the confines of an organisation’s disclosure policy. Where there are gaps due to unavailability of organisational documents, this will be explicitly reported.

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• Evaluations included will have been generated (i.e. approved/ published) in the last two years before the assessment in order to apply as up to date information as possible. However, given finalization and approval processes, there is necessarily a time lag between the results information available from evaluations, and those generated by the organisation in the recent period. To mitigate this, management performance information will also be applied to the development/humanitarian effectiveness component of the indicator framework (KPIs 9-12), but this will be explicitly flagged and treated as such, including the use of the hierarchy/triangulation strategies above, and incorporating external reviews and evaluations where available.

• Documentary evidence may well not capture reform processes currently underway, or how these are filtering down to country/regional level. Here, other evidence lines, such as the survey and interviews/consultations will be required to address the gap, and due acknowledgement – even if not robust documentary evidence – will need to be provided in reporting.
10: COUNTRY SELECTION
Country Selection

MOPAN 3.0 seeks findings from a number of countries (roughly around 12-16 per assessment cycle, however the number per specific organisation will vary depending on operations). The methodology explicitly does not seek external generalisability through country selection. It recognises that the limited selection of countries with which it is feasible to engage during the assessment process prevents generalisability in either statistical or theory-based terms. Nonetheless, a focus on the country level is valid, and important, for a range of reasons:

i. Triangulating and verifying information generated at corporate level

ii. Moving beyond ‘form’ to assess whether corporate policies, strategies and systems, rather than simply being present, are taken up and applied at country level

iii. Deepening enquiry on e.g. dimensions of comparative advantage for multilateral organisations, particularly in contexts where these dimensions come to the fore, such as in conflict-affected or fragile situations, or in challenging governance contexts.

For MOPAN 3.0, the existing criteria for country selection (as applied under previous assessment rounds) have been adapted below in Table 5.

Table 5: Application of Selection Criteria (countries)

<table>
<thead>
<tr>
<th>1. Multilateral organisation presence in-country</th>
<th>Retained, and interpreted in the sense of ‘scale and type of multilateral organisations’ programming and operations in the country’ since field visits are not envisaged under the MOPAN 3.0 methodology (unless data proves inaccessible by any other means)</th>
</tr>
</thead>
</table>
| 2. Presence and availability of MOPAN members   | Discarded, for two reasons:  
  - Presence or absence of members does not constitute a methodologically sound basis for country selection  
  - Members may well be less ‘present’ in some contexts such as middle income countries, or fragile/conflict-affected situations, or in challenging governance environments. Yet these country contexts are arguably some of the most relevant environments for exploring the roles and comparative advantages of multilateral agencies, as above – and consequently their organisational and development effectiveness. |
| 3. No recent inclusion in the survey            | Discarded                                                             |
| 4. The need for geographical spread             | Retained                                                               |
5. Mix of low income and middle income countries (middle income countries being subdivided into lower middle and upper middle) Retained but expanded to reflect an increased number of parameters for diversity (income status being only one axis along which the comparative advantage of multilateral organisations can be seen). These are:
   a) Gross National Income per Capita (World Bank data)
   b) Aid flows (OECD DAC data)
   c) Human Development Index score (UNDP data)
   d) Inequality - Gini coefficient (World Bank data)
   e) Gender and Development Index scores (UNDP data)
   f) Harmonised List of Fragile Situations (World Bank data)
   g) Political Stability and Absence of Violence/Terrorism (World Bank Governance Indicator)
   h) Rule of Law (World Bank Governance Indicator)
   i) Control of Corruption (World Bank Governance Indicator)
   j) Role as donor and/or recipient of ODA (OECD DAC AidStats)

6. Additional countries undertaking mutual assessment reviews of progress in implementing commitments Retained

The adopted parameters were then applied in sequence, as follows in Table 6 below.

Table 6: Parameters applied for country selection

<table>
<thead>
<tr>
<th>Stage</th>
<th>Parameters applied</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Presence of the multilateral organisations selected for assessment under Cycle 1 in countries classified as ‘developing’ by the OECD grouped by region (Africa, Americas, Australasia, Middle East and Europe).</td>
</tr>
</tbody>
</table>
| 2     | Second-tier indicators as follows:  
   a) GNI  
   b) HDI  
   c) GINI  
   d) GDI  
   e) Fragile Situation  
   f) Governance Indicators  
   g) Donor/recipient status  
   h) Inclusion in mutual assessment reviews |

Specifically, the first stage of the process entailed a mapping exercise in which the presence of each of the confirmed multilateral organisations undergoing assessment in all the countries classified as ‘developing’ by

21. As defined and monitored by the Global Partnership for Effective Development Co-operation. Such mutual assessments can provide complementary information for MOPAN about the performance of multilateral organisations at the country level.
the OECD. The purpose of the exercise was to ascertain ‘multilateral organisation density’ by country, through determining which multilateral agencies are present in which countries, as well as how many are present in each country.

Multilateral organisation density was used as the primary indicator for developing the first cut of the sample in which countries with low levels of multilateral organisation densities were excluded from the sample. Adequate representation across geographical regions was achieved through adjusting downwards the cut-off point at which countries were eliminated for regions with lower levels of multilateral organisation density.

The next stage of the sampling process entailed further criteria-based elimination of countries in order to produce a ‘long list’ of countries deemed most relevant for assessment. This necessitated the collection of data pertaining to seven indicators for each country; GNI, HDI score, GINI coefficient, GDI, fragile situation (World Bank harmonised list), World Bank governance indicators (rule of law, political stability and control of corruption) and donor/recipient status.

These indicators are then systematically scrutinised for each country to develop the preliminary long and short lists (ranging from approx. 35 to 10, respectively), which are considered most relevant for country assessments. This is achieved by stratifying the countries according to the above indicators, and prioritising indicators in the following order:

i. **GNI**: all countries classified as ‘high income’ were eliminated, approximately equal representation of low, middle and upper middle income countries is the intention.

ii. **HDI, GINI and GDI**: further elimination was guided by the need to ensure a balanced mix of these indicators. For countries classified as middle income, precedence is given to those displaying higher levels of inequality as measured by the GINI coefficient.

iii. **Fragile situation**: the inclusion of several countries classified as existing in ‘fragile situations’ by the World Bank is ensured

iv. **Governance indicators**: efforts are made to ensure as much representation across each category as possible, in a bid to capture a variety of operating environments relevant to multilateral cooperation.

It is important to include countries demonstrating ‘contexts of interest’ in relation to multilateral cooperation, and specifically, those where the potential comparative advantages of multilateral organisation, as outlined in Section 3, could reasonably be expected to come to the fore. ‘Contexts of interest’ include:

i. Fragile situations.

ii. Countries with particularly low scoring governance indicators.

iii. Countries experiencing or having recently experienced significant humanitarian crisis.
11: REPORTING
Key principles of the report seek to ensure that it is accessible, concise and clear, and provides a contextualised rating.

Individual institutional reports are produced for each multilateral organisation assessed. These comprise a headline report (up to 45 pages) summarising the main narrative of the assessment, specifically reporting the key findings and conclusions against the 12 KPIs. A full set of Annexes contain the detailed findings against each MI.

The reports do not contain ‘country chapters’. Instead, data acquired from country level through the document review and survey process, plus from any relevant interviews, is applied across analysis against each MI and KPI.

Key features of final assessment reports are:
- Accessible (minimising the use of jargon and ensuring accessible presentation of evidence).
- Clear (a clear and crystallised narrative for the main organisational report, with supporting evidence available elsewhere).
- Contextualised (rating does not simply indicate a number in isolation but is based on an evidence-based narrative of organisational change).
Annex A: Indicator Framework

Performance Area: STRATEGIC MANAGEMENT
Clear strategic direction geared to key functions, intended results and integration of relevant cross-cutting priorities

KPI 1: The organisational architecture and the financial framework enable mandate implementation and achievement of expected results

1.1 Strategic plan and intended results based on a clear long term vision and analysis of comparative advantage
1.2 Organisational architecture congruent with a clear long term vision and associated operating model
1.3 Strategic plan supports the implementation of wider normative frameworks and associated results, including Agenda 2030 and others were applicable (e.g. the quadrennial comprehensive policy review (QCPR), replenishment commitments, or other resource and results reviews)
1.4 Financial framework (e.g. division between core and non-core resources) supports mandate implementation

KPI 2: Structures and mechanisms support the implementation of global frameworks for cross-cutting issues at all levels

2.1 Corporate/sectoral and country strategies respond to and/or reflect the intended results of normative frameworks for cross-cutting issues
2.1a Gender equality and the empowerment of women
2.1b Environmental sustainability and climate change
2.1c Good governance (peaceful and inclusive societies for sustainable development, reduced inequality, provide access to justice for all and build effective, accountable and inclusive institutions at all levels)
2.1d Human Rights
2.1e Any other cross-cutting issue included in organisational mandates/commitments [Added for tailoring]

Performance Area: OPERATIONAL MANAGEMENT
Assets and capacities organised behind strategic direction and intended results, to ensure relevance, agility and accountability

KPI 3: The operating model and human and financial resources support relevance and agility

3.1 Organisational structures and staffing ensure that human and financial resources are continuously aligned and adjusted to key functions
3.2 Resource mobilization efforts consistent with the core mandate and strategic priorities
3.3 Aid reallocation / programming decisions responsive to need can be made at a decentralised level
3.4 HR systems and policies performance based and geared to the achievement of results

22. Organisational Architecture is “a theory of the firm, or multiple firms, which integrates the human activities and capital resource utilisation within a structure of task allocation and coordination to achieve desired outcomes and performance for both the short run and the strategic long run” (Burton and Obel, 2011a, 2011b).

23. Any customisation to MI 2.1 should be matched with a corresponding adjustment of MI 5.5 and MI 9.8.
KPI 4: Organisational systems are cost- and value-conscious and enable financial transparency and accountability

4.1 Transparent decision-making for resource allocation, consistent with strategic priorities
4.2 Allocated resources disbursed as planned
4.3 Principles of results based budgeting applied
4.4 External audit or other external reviews certifies the meeting of international standards at all levels, including with respect to internal audit
4.5 Issues or concerns raised by internal control mechanisms (operational and financial risk management, internal audit, safeguards etc.) adequately addressed
4.6 Policies and procedures effectively prevent, detect, investigate and sanction cases of fraud, corruption and other financial irregularities

Performance Area: RELATIONSHIP MANAGEMENT

Engaging in inclusive partnerships to support relevance, to leverage effective solutions and to maximise results (in line with Busan Partnerships commitments)

KPI 5: Operational planning and intervention design tools support relevance and agility within partnerships

5.1 Interventions aligned with national/regional priorities and intended national/regional results
5.2 Contextual analysis (shared where possible) applied to shape the intervention designs and implementation.
5.3 Capacity analysis informs intervention design and implementation, and strategies to address any weakness found are employed
5.4 Detailed risk (strategic, political, reputational, operational) management strategies ensure the identification, mitigation, monitoring and reporting of risks
5.5 Intervention designs include the analysis of cross-cutting issues (as defined in KPI 2)
5.6 Intervention designs include detailed and realistic measures to ensure sustainability (as defined in KPI 12)
5.7 Institutional procedures (including systems for engaging staff, procuring project inputs, disbursing payment, logistical arrangements etc.) positively support speed of implementation

KPI 6: Partnership working is coherent and directed at leveraging and/or ensuring relevance and the catalytic use of resources

6.1 Planning, programming and approval procedures enable agility in partnerships when conditions change
6.2 Partnerships based on an explicit statement of comparative advantage e.g. technical knowledge, convening power/partnerships, policy dialogue/advocacy
6.3 Clear adherence to the commitment in the Busan Partnership for Effective Development Cooperation on use of country systems
6.4 Strategies or designs identify synergies, to encourage leverage/catalytic use of resources and avoid fragmentation
6.5 Key business practices (planning, design, implementation, monitoring and reporting) co-ordinated with other relevant partners (donors, UN agencies, etc.), as appropriate
6.6 Key information (analysis, budgeting, management, results etc.) shared with strategic/implementation partners on an ongoing basis
6.7 Clear standards and procedures for accountability to beneficiaries implemented
6.8 Participation with national and other partners in mutual assessments of progress in implementing agreed commitments
6.9 Deployment of knowledge base to support programming adjustments, policy dialogue and/or advocacy
Performance Area: PERFORMANCE MANAGEMENT
Systems geared to managing and accounting for development and humanitarian results and the use of performance information, including evaluation and lesson-learning

KPI 7: The focus on results is strong, transparent and explicitly geared towards function

7.1 Leadership ensures application of an organisation-wide RBM approach
7.2 Corporate strategies, including country strategies, based on a sound RBM focus and logic
7.3 Results targets set based on a sound evidence base and logic
7.4 Monitoring systems generate high quality and useful performance data
7.5 Performance data transparently applied in planning and decision-making.

KPI 8: The organisation applies evidence-based planning and programming

8.1 A corporate independent evaluation function exists
8.2 Consistent, independent evaluation of results (coverage)
8.3 Systems applied to ensure the quality of evaluations
8.4 Mandatory demonstration of the evidence base to design new interventions
8.5 Poorly performing interventions proactively identified, tracked and addressed
8.6 Clear accountability system ensures responses and follow-up to and use of evaluation recommendations
8.7 Uptake of lessons learned and best practices from evaluations.

Performance Area: RESULTS
Achievement of relevant, inclusive and sustainable contributions to humanitarian and development results in an efficient way

KPI 9: Development and humanitarian objectives are achieved, and results contribute to normative and cross-cutting goals

9.1 Interventions assessed as having achieved their stated development and/or humanitarian objectives and attain expected results
9.2 Interventions assessed as having realised the expected positive benefits for target group members
9.3 Interventions assessed as having contributed to significant changes in national development policies and programs (policy and capacity impacts), or needed system reforms
9.4 Interventions assessed as having helped improve gender equality and the empowerment of women
9.5 Interventions assessed as having helped improve environmental sustainability/helped tackle the effects of climate change
9.6 Interventions assessed as having helped improve good governance (as defined in 2.1.c)
9.7 Interventions assessed as having helped improve human rights
9.8 Interventions assessed as having helped improve any other cross-cutting issue [Added for tailoring]
FACTORS\textsuperscript{24} – REASONS WHY RESULTS WERE ACHIEVED OR NOT

External – context-related reasons

- Operating context;
- Governance context;
- Financial context;
- Partner (national/regional partner, donor, wider multilateral) context.

Internal (signal positive or negative)

- Policy issues;
- Programme or project design;
- Objectives /targets – appropriate, realistic;
- Financial resource issues;
- Human resource issues;
- Implementation challenges;
- Oversight/governance of the institution;
- Risk management;
- Communication and decision-making systems;
- Use of innovation (specify).

KPI 10: Interventions are relevant to the needs and priorities of partner countries and beneficiaries, and the organisation works towards results in areas within its mandate

10.1 Interventions assessed as having responded to the needs / priorities of target groups

10.2 Interventions assessed as having helped contribute to the realisation of national development goals and objectives

10.3 Results assessed as having been delivered as part of a coherent response to an identified problem

KPI 11: Results are delivered efficiently

11.1 Interventions assessed as resource/cost efficient

11.2 Implementation and results assessed as having been achieved on time (given the context, in the case of humanitarian programming)

KPI 12: Results are sustainable

12.1 Benefits assessed as continuing or likely to continue after project or program completion or there are effective measures to link the humanitarian relief operations, to recovery, resilience eventually, to longer-term developmental results

12.2 Interventions assessed as having built sufficient institutional and/or community capacity for sustainability, or have been absorbed by government

12.3 Interventions assessed as having strengthened the enabling environment for development

\textsuperscript{24} These will be extracted as available from the evidence (particularly evaluations), with a view to informing findings against a range of MIs and for later collation, rather than to be assessed or rated as discrete data
### Annex B: Evidence Density Matrix

#### KPIs and MIs

<table>
<thead>
<tr>
<th>Performance Area: STRATEGIC MANAGEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clear strategic direction geared to key functions, intended results and integration of relevant cross-cutting priorities</td>
</tr>
</tbody>
</table>

#### KPI 1: The organisational architecture and the financial framework enable mandate implementation and achievement of expected results

<table>
<thead>
<tr>
<th>KPI 1</th>
<th>Performance Area: STRATEGIC MANAGEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1</td>
<td>Strategic plan and intended results based on a clear long term vision and comparative advantage</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td>1.2</td>
<td>Organisational architecture congruent with a clear long term vision and associated operating model</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td>1.3</td>
<td>Strategic plan supports the implementation of wider normative frameworks and associated results, including Agenda 2030 and others where applicable (e.g. the quadrennial comprehensive policy review (QCPR), replenishment commitments, or other resource and results reviews)</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td>1.4</td>
<td>Financial framework (e.g. division between core and no-core resources) supports mandate implementation</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
</tbody>
</table>

#### KPI 2: Structures and mechanisms in place to support the implementation of global frameworks for cross-cutting issues at all levels

<table>
<thead>
<tr>
<th>KPI 2</th>
<th>Performance Area: STRATEGIC MANAGEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.1</td>
<td>Corporate/sectoral and country strategies respond to and/or reflect the intended results of normative frameworks for cross-cutting issues</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td>2.1a</td>
<td>Gender equality and the empowerment of women</td>
</tr>
<tr>
<td></td>
<td>S</td>
</tr>
<tr>
<td>2.1b</td>
<td>Environmental sustainability and climate change</td>
</tr>
<tr>
<td></td>
<td>S</td>
</tr>
<tr>
<td>2.1c</td>
<td>Good governance (peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels)</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td>2.1d</td>
<td>Human Rights</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td>2.1e</td>
<td>Any other cross-cutting issue included in organisational mandates/commitments [Added for tailoring]</td>
</tr>
<tr>
<td></td>
<td>P</td>
</tr>
</tbody>
</table>

---

25. Organisational Architecture is “a theory of the firm, or multiple firms, which integrates the human activities and capital resource utilisation within a structure of task allocation and coordination to achieve desired outcomes and performance for both the short run and the strategic long run” (Burton and Obel, 2011a, 2011b).

26. Definition to be finalised following a meeting of the Technical Working Group in November 2015
**KPIs and MIs**

*P* = primary source of evidence; *S* = secondary

<table>
<thead>
<tr>
<th>Performance Area: OPERATIONAL MANAGEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assets and capacities organised behind strategic direction and intended results, to ensure relevance, agility and accountability</td>
</tr>
</tbody>
</table>

### KPI 3: The operating model and human and financial resources support relevance and agility

| 3.1 Organisational structures and staffing ensure that human and financial resources are continuously aligned and adjusted to key functions | P | P | P | S |
| 3.2 Resource mobilization efforts consistent with the core mandate and strategic priorities | P | [S] | S | S |
| 3.3 Aid reallocation / programming decisions responsive to need can be made at a decentralised level | S | P | P | S |
| 3.4 HR systems and policies performance based and geared to the achievement of results | P |

### KPI 4: Organisational systems are cost- and value-conscious and enable financial transparency and accountability

| 4.1 Transparent decision-making for resource allocation, consistent with strategic priorities | P | P | S |
| 4.2 Allocated resources disbursed as planned | P | [S] | S |
| 4.3 Principles of results based budgeting applied | P | S |
| 4.4 External audit or other external reviews certifies the meeting of international standards at all levels, including with respect to internal audit | P |
| 4.5 Issues or concerns raised by internal control mechanisms (operational and financial risk management, internal audit, safeguards etc.) adequately addressed | P | S | S |
| 4.6 Policies and procedures effectively prevent, detect, investigate and sanction cases of fraud, corruption and other financial irregularities | P | S | S |

**Performance Area: RELATIONSHIP MANAGEMENT**

*Engaging in inclusive partnerships to support relevance, to leverage effective solutions and to maximise results (in line with Busan Partnerships commitments)*

### KPI 5: Operational planning and intervention design tools support relevance and agility within partnerships

| 5.1 Interventions aligned with national/regional priorities and intended national/regional results | P | [S] | S | S |
| 5.2 Contextual analysis (shared where possible) applied to shape the intervention designs and implementation. | P | [S] | S | S |
| 5.3 Capacity analysis informs intervention design and implementation, and strategies to address any weakness found are employed | P | [S] | S | S |
### KPIs and MIs

*P = primary source of evidence; S = secondary*

<table>
<thead>
<tr>
<th></th>
<th></th>
<th>Doc. review</th>
<th>Survey</th>
<th>Interviews</th>
<th>Consultations</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.4</td>
<td>Detailed risk (strategic, political, reputational, operational) management strategies ensure the identification, mitigation, monitoring and reporting of risks</td>
<td>P</td>
<td>[S]</td>
<td>S</td>
<td>S</td>
</tr>
<tr>
<td>5.5</td>
<td>Intervention designs include the analysis of cross-cutting issues (as defined in KPI 2)</td>
<td>P</td>
<td>S</td>
<td>S</td>
<td></td>
</tr>
<tr>
<td>5.6</td>
<td>Intervention designs include detailed and realistic measures to ensure sustainability (as defined in KPI 12)</td>
<td>P</td>
<td>[S]</td>
<td>S</td>
<td>S</td>
</tr>
<tr>
<td>5.7</td>
<td>Institutional procedures (including systems for engaging staff, procuring project inputs, disbursing payment, logistical arrangements etc.) positively support speed of implementation</td>
<td>P</td>
<td>P</td>
<td>S</td>
<td>S</td>
</tr>
</tbody>
</table>

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### KPI 6: Partnership working is coherent and directed at leveraging and/or ensuring relevance and the catalytic use of resources

<table>
<thead>
<tr>
<th></th>
<th></th>
<th>Doc. review</th>
<th>Survey</th>
<th>Interviews</th>
<th>Consultations</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.1</td>
<td>Planning, programming and approval procedures enable agility in partnerships when conditions change</td>
<td>P</td>
<td>P</td>
<td>S</td>
<td>S</td>
</tr>
<tr>
<td>6.2</td>
<td>Partnerships based on an explicit statement of comparative advantage e.g. technical knowledge, convening power/partnerships, policy dialogue/advocacy</td>
<td>S</td>
<td>P</td>
<td>P</td>
<td>P</td>
</tr>
<tr>
<td>6.3</td>
<td>Clear adherence to the commitment in the Busan Partnership for Effective Development Cooperation on use of country systems</td>
<td>P</td>
<td>S</td>
<td>S</td>
<td></td>
</tr>
<tr>
<td>6.4</td>
<td>Strategies or designs identify synergies, to encourage leverage/catalytic use of resources and avoid fragmentation</td>
<td>S</td>
<td>P</td>
<td>P</td>
<td>P</td>
</tr>
<tr>
<td>6.5</td>
<td>Key business practices (planning, design, implementation, monitoring and reporting) co-ordinated with other relevant partners (donors, UN agencies, etc.), as appropriate</td>
<td>S</td>
<td>P</td>
<td>P</td>
<td>P</td>
</tr>
<tr>
<td>6.6</td>
<td>Key information (analysis, budgeting, management, results etc.) shared with strategic/implementation partners on an ongoing basis</td>
<td>P</td>
<td>P</td>
<td>S</td>
<td>S</td>
</tr>
<tr>
<td>6.7</td>
<td>Clear standards and procedures for accountability to beneficiaries implemented</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
</tr>
<tr>
<td>6.8</td>
<td>Participation with national and other partners in mutual assessments of progress in implementing agreed commitments</td>
<td>P</td>
<td>P</td>
<td>S</td>
<td>S</td>
</tr>
<tr>
<td>6.9</td>
<td>Deployment of knowledge base to support programming adjustments, policy dialogue and/or advocacy</td>
<td>P</td>
<td>P</td>
<td>S</td>
<td>S</td>
</tr>
</tbody>
</table>
### KPIs and MIs

P = primary source of evidence; S = secondary

### Performance Area: PERFORMANCE MANAGEMENT

**Systems geared to managing and accounting for development and humanitarian results and the use of performance information, including evaluation and lesson-learning**

#### KPI 7: The focus on results is strong, transparent and explicitly geared towards function

<table>
<thead>
<tr>
<th>KPI 7.1</th>
<th>Leadership ensures application of an organisation-wide RBM approach</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td></td>
<td>[S] S S</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 7.2</th>
<th>Corporate strategies, including country strategies, based on a sound RBM focus and logic</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
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<tr>
<td></td>
<td>S S</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 7.3</th>
<th>Results targets set based on a sound evidence base and logic</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td></td>
<td>[S] S S</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 7.4</th>
<th>Monitoring systems generate high quality and useful performance data</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td></td>
<td>[S] S S</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 7.5</th>
<th>Performance data transparently applied in planning and decision-making.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
<tr>
<td></td>
<td>S S</td>
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</tbody>
</table>

### Performance Area: RESULTS

**Achievement of relevant, inclusive and sustainable contributions to humanitarian and development results in an efficient way**

#### KPI 9: Development and humanitarian objectives are achieved, and results contribute to normative and cross-cutting goals

<table>
<thead>
<tr>
<th>KPI 9.1</th>
<th>Interventions assessed as having achieved their stated development and/or humanitarian objectives and attain expected results</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 9.2</th>
<th>Interventions assessed as having realized the expected positive benefits for target group members</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 9.3</th>
<th>Interventions assessed as having contributed to significant changes in national development policies and programs (policy and capacity impacts), or needed system reforms</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 9.4</th>
<th>Interventions assessed as having helped improve gender equality and the empowerment of women</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>KPI 9.5</th>
<th>Interventions assessed as having helped improve environmental sustainability/helped tackle the effects of climate change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>P</td>
</tr>
</tbody>
</table>
### FACTORS – REASONS WHY RESULTS WERE ACHIEVED OR NOT

#### External – context-related reasons
- Operating context
- Governance context
- Financial context
- Partner (national/regional, donor, wider multilateral) context

#### Internal (signal positive or negative)
- Policy issues
- Programme or project design;
- Objectives/targets – appropriate, realistic
- Financial resource issues;
- Human resource issues;
- Implementation challenges;
- Oversight/governance of the institution;
- Risk management;
- Communication and decision-making systems
- Use of innovation (specify)

---

**KPI 10: Interventions are relevant to the needs and priorities of partner countries and beneficiaries, and the organisation works towards results in areas within its mandate**

| 10.1 | Interventions assessed as having responded to the needs / priorities of target groups | P |
| 10.2 | Interventions assessed as having helped contribute to the realisation of national development goals and objectives | P |
| 10.3 | Results assessed as having been delivered as part of a coherent response to an identified problem | P |

**KPI 11: Results are delivered efficiently**

| 11.1 | Interventions assessed as resource/cost efficient | P |
| 11.2 | Implementation and results assessed as having been achieved on time (given the context, in the case of humanitarian programming) | P |

**KPI 12: Results are sustainable**

| 12.1 | Benefits assessed as continuing or likely to continue after project or program completion or there are effective measures to link the humanitarian relief operations, to recovery, resilience eventually, to longer-term developmental results | P |
| 12.2 | Interventions assessed as having built sufficient institutional and/or community capacity for sustainability, or have been absorbed by government | P |
| 12.3 | Interventions assessed as having strengthened the enabling environment for development | P |

---

27. These will be extracted as available from the evidence (particularly evaluations), with a view to informing findings against a range of MIs and for later collation, rather than to be assessed or rated as discrete data.
## Annex C: Scoring & Rating System

### KPI 1: The organisational architecture and the financial framework enable mandate implementation and achievement of expected results

<table>
<thead>
<tr>
<th>Micro-indicator</th>
<th>Elements</th>
<th>Reference point(s)</th>
</tr>
</thead>
</table>
| **1.1** Strategic plan and intended results based on a clear long term vision and analysis of comparative advantage | 1. A publicly available Strategic Plan (or equivalent) contains a long term vision  
2. The vision is based on a clear analysis and articulation of comparative advantage  
3. A strategic plan operationalizes the vision, including defining intended results  
4. The strategic plan is reviewed regularly to ensure continued relevance | OIOS evaluation methodology  
Common approach |
| **1.2** Organisational architecture congruent with a clear long term vision and associated operating model | 1. The organisational architecture is congruent with the strategic plan  
2. The operating model supports implementation of the strategic plan  
3. The operating model is reviewed regularly to ensure continued relevance  
4. The operating model allows for strong cooperation across the organisation and with other agencies  
5. The operating model clearly delineates responsibilities for results | Burton and Obel, various works, organisational Development – Principles. Processes, Performance by Gary N. Mc Lean |
| **1.3** The strategic plan supports the implementation of wider normative frameworks and associated results, including Agenda 2030 and others where applicable (e.g. the quadrennial comprehensive policy review (QCPR), Grand Bargain, replenishment commitments or other resource and results reviews) | 1. The strategic plan is aligned to wider normative frameworks and associated results, including Agenda 2030, and others, such as the QCPR and the Grand Bargain (where applicable)  
2. The strategic plan includes clear results for normative frameworks, including Agenda 2030, and others, such as the QCPR and the Grand Bargain (where applicable)  
3. A system to track normative results is in place for Agenda 2030, and any other relevant frameworks, such as the QCPR and the Grand Bargain (where applicable)  
4. The organisation’s accountability for achieving normative results, including those of Agenda 2030, and any other relevant frameworks, such as the SDGs and their targets and indicators, the QCPR and the Grand Bargain (where applicable), is clearly established  
5. Progress on implementation on an aggregated level is published at least annually | Common approach |

---

28. Organisational Architecture is “a theory of the firm, or multiple firms, which integrates the human activities and capital resource utilisation within a structure of task allocation and coordination to achieve desired outcomes and performance for both the short run and the strategic long run” (Burton and Obel, 2011a, 2011b).
### 1.4 Financial framework (e.g. division between core and non-core resources) supports mandate implementation

| 1. Financial and budgetary planning ensures that all priority areas have adequate funding in the short term or are at least given clear priority in cases where funding is very limited |
| 2. A single integrated budgetary framework ensures transparency |
| 3. The financial framework is reviewed regularly by the governing bodies |
| 4. Funding windows or other incentives in place to encourage donors to provide more flexible/un-earmarked funding at global and country levels |
| 5. Policies/measure are in place to ensure that earmarked funds are targeted at priority areas |

### OECD Multilateral reports

---

### KPI 2: Structures and mechanisms support the implementation of global frameworks for cross-cutting issues at all levels

#### 2.1a Gender equality and the empowerment of women

| 1. Dedicated policy statement on gender equality available and showing evidence of use |
| 2. Gender equality indicators and targets fully integrated into the organisation's strategic plan and corporate objectives |
| 3. Accountability systems (including corporate reporting and evaluation) reflect gender equality indicators and targets |
| 4. Gender screening checklists or similar tools used for all new interventions |
| 5. Human and financial resources (exceeding benchmarks) are available to address gender issues |
| 6. Capacity development of staff on gender is underway or has been conducted |

### UNSWAP; Gender evaluations (e.g. Joint evaluation of Joint Gender Programmes in the UN system).

#### Common approach

---

#### 2.1b Environmental sustainability and climate change

| 1. Dedicated policy statement on environmental sustainability and climate change available and showing evidence of use |
| 2. Environmental sustainability/climate change indicators and targets are fully integrated into the organisation's strategic plan and corporate objectives |
| 3. Accountability systems (including corporate reporting and evaluation) reflect environmental sustainability and climate change indicators and targets |
| 4. Environmental screening checklists/impact assessments used for all new interventions |
| 5. Human and financial resources are available to address environmental sustainability and climate change issues |
| 6. Capacity development of staff on environmental and climate change issues is underway or has taken place |

### UNDP/UNEP: Mainstreaming Environment and Climate for Poverty Reduction and Sustainable Development; UNDG: Mainstreaming Environmental Sustainability in Country Analysis and the UNDAF; World Bank: Environmental and Social Framework (2nd Draft July 2015)

#### Common approach
### 2.1c Good governance

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Dedicated policy statement on the principles of good governance and effective institutions available and showing evidence of use</td>
</tr>
<tr>
<td>2.</td>
<td>Indicators and targets related to the principles of good governance and effective institutions are integrated into the organisation’s strategic plan and corporate objectives</td>
</tr>
<tr>
<td>3.</td>
<td>Accountability systems (including corporate reporting and evaluation) reflect the principles of good governance and effective institutions</td>
</tr>
<tr>
<td>4.</td>
<td>New interventions are assessed for relevant governance/institutional effectiveness issues</td>
</tr>
<tr>
<td>5.</td>
<td>Human and financial resources are available to address the principles of good governance and issues related to effective institutions</td>
</tr>
<tr>
<td>6.</td>
<td>Capacity development of staff on the principles of good governance and effective institutions is underway or has taken place</td>
</tr>
</tbody>
</table>


Common approach

### 2.1d Human Rights

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Dedicated policy statement on human rights available and showing evidence of use</td>
</tr>
<tr>
<td>2.</td>
<td>Human rights indicators and targets fully integrated into the organisation’s strategic plan and corporate objectives</td>
</tr>
<tr>
<td>3.</td>
<td>Accountability systems (including corporate reporting and evaluation) reflect human rights indicators and targets</td>
</tr>
<tr>
<td>4.</td>
<td>Human rights screening checklists or similar tools used for all new interventions</td>
</tr>
<tr>
<td>5.</td>
<td>Human and financial resources (exceeding benchmarks) are available to address human rights issues</td>
</tr>
<tr>
<td>6.</td>
<td>Capacity development of staff on human rights is underway or has been conducted</td>
</tr>
</tbody>
</table>

The Human Rights Based Approach to Development Cooperation; Integrating human rights in development and in the economic sphere (OHCHR); ICERD, ICCPR, ICESCR, CEDAW, CAT, CRC, ICMW, CPED, CRPD

Common approach

### 2.1e Any other cross-cutting issue included in organisational mandates/commitments [Added for tailoring]

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Dedicated policy statement on any other cross-cutting issue available and showing evidence of use</td>
</tr>
<tr>
<td>2.</td>
<td>Any other cross-cutting issue indicators and targets fully integrated into the organisation’s strategic plan and corporate objectives</td>
</tr>
<tr>
<td>3.</td>
<td>Accountability systems (including corporate reporting and evaluation) reflect any other cross-cutting issue indicators and targets</td>
</tr>
<tr>
<td>4.</td>
<td>Any other cross-cutting issue screening checklists or similar tools used for all new interventions</td>
</tr>
<tr>
<td>5.</td>
<td>Human and financial resources (exceeding benchmarks) are available to address any other cross-cutting issue</td>
</tr>
<tr>
<td>6.</td>
<td>Capacity development of staff on any other cross-cutting issue is underway or has been conducted</td>
</tr>
</tbody>
</table>
### KPI 3: The operating model and human and financial resources support relevance and agility

<table>
<thead>
<tr>
<th>3.1 Organisational structures and staffing</th>
<th>Interim Document Reviews</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Staffing is aligned with, or being reorganized to, requirements set out in the current Strategic Plan</td>
<td></td>
</tr>
<tr>
<td>2. Resource allocations across functions are aligned to current organisational priorities and goals, as set out in the current Strategic Plan</td>
<td></td>
</tr>
<tr>
<td>3. Internal restructuring exercises have a clear purpose and intent, aligned to the priorities of the current Strategic Plan</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>3.2 Resource mobilization efforts consistent with the core mandate and strategic priorities</th>
<th>Sample resource mobilization strategies (UNHCR, UNICEF, WFP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Resource mobilization strategy/case for support explicitly aligned to current strategic plan</td>
<td></td>
</tr>
<tr>
<td>2. Resource mobilization strategy/case for support reflects recognition of need to diversify the funding base, particularly in relation to the private sector</td>
<td></td>
</tr>
<tr>
<td>3. Resource mobilization strategy/case for support seeks multi-year funding within mandate and strategic priorities</td>
<td></td>
</tr>
<tr>
<td>4. Resource mobilization strategy/case for support prioritises the raising of domestic resources from partner countries/institutions, aligned to goals and objectives of the Strategic Plan/relevant country plan</td>
<td></td>
</tr>
<tr>
<td>5. Resource mobilization strategy/case for support contains clear targets, monitoring and reporting mechanisms geared to the Strategic Plan or equivalent</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>3.3 Aid reallocation / programming decisions responsive to need can be made at a decentralised level</th>
<th>Common Approach (with adjustment), sample of UN agency Resource Mobilization Strategies, Interim Document Reviews</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. An organisation-wide policy or guidelines exist which describe the delegation of decision-making authorities at different levels within the organisation</td>
<td></td>
</tr>
<tr>
<td>2. If the first criterion is met) The policy/guidelines or other documents provide evidence of a sufficient level of decision making autonomy available at the country level (or other decentralized level as appropriate) regarding aid reallocation/programming</td>
<td></td>
</tr>
<tr>
<td>3. Evaluations or other reports contain evidence that reallocation/programming decisions have been made to positive effect at country or other local level, as appropriate</td>
<td></td>
</tr>
<tr>
<td>4. The organisation has made efforts to improve or sustain the delegation of decision-making on aid allocation/programming to the country or other relevant levels</td>
<td></td>
</tr>
</tbody>
</table>
### 3.4 HR systems and policies: performance based and geared to the achievement of results

1. A system is in place which requires the performance assessment of all staff, including senior staff.
2. There is evidence that the performance assessment system is systematically and implemented by the organisation across all staff and to the required frequency.
3. The performance assessment system is clearly linked to organisational improvement, particularly the achievement of corporate objectives, and to demonstrate ability to work with other agencies.
4. The performance assessment of staff is applied in decision making relating to promotion, incentives, rewards, sanctions, etc.
5. A clear process is in place to manage disagreement and complaints relating to staff performance assessments.

### KPI 4: Organisational systems are cost- and value-conscious and enable financial transparency and accountability

| **4.1 Transparent decision-making for resource allocation, consistent with strategic priorities** | 1. An explicit organisational statement or policy exists which clearly defines criteria for allocating resources to partners.
2. The criteria reflect targeting to the highest priority themes/countries/areas of intervention as set out in the current Strategic Plan.
3. The organisational policy or statement is regularly reviewed and updated.
4. The organisational statement or policy is publicly available. |
| --- | --- |
| **4.2 Allocated resources disbursed as planned** | 1. The institution sets clear targets for disbursement.
2. Financial information indicates that planned disbursements were met within institutionally agreed margins.
3. Clear explanations are available in relation to variances.
4. Variances relate to external factors rather than internal procedural blockages. |
| **4.3 Principles of results based budgeting applied** | 1. The most recent organisational budget clearly aligns financial resources with strategic objectives/intended results of the current Strategic Plan.
2. A budget document is available to members which provides clear costings for the achievement of each management result.
3. Systems are available and used to track costs from activity through to result (outcome).
4. There is evidence of improved costing of management and development results in budget documents reviewed over time (evidence of building a better system). |
### 4.4 External audit or other external reviews

- External audit conducted which complies with international standards
- Most recent external audit confirms compliance with international standards across functions
- Management response is available to external audit
- Management response provides clear action plan for addressing any gaps or weaknesses identified by external audit
- Internal audit functions meet international standards, including for independence
- Internal audit reports are publicly available

#### Common Approach (with adjustment), sample of agency external audits

### 4.5 Issues or concerns raised by internal control mechanisms (operational and financial risk management, internal audit, safeguards etc.) adequately addressed

1. A clear policy or organisational statement exists on how any issues identified through internal control mechanisms will be addressed
2. Management guidelines or rules provide clear guidance on the procedures for addressing any identified issues, including timelines
3. Clear guidelines are available for staff on reporting any issues identified
4. A tracking system is available which records responses and actions taken to address any identified issues
5. Governing Body or management documents indicate that relevant procedures have been followed/action taken in response to identified issues, including recommendations from audits (internal and external)
6. Timelines for taking action follow guidelines/ensure the addressing of the issue within twelve months following its reporting.

#### Common Approach (with adjustment), Interim Document Reviews
### 4.6 Policies and procedures effectively prevent, detect, investigate and sanction cases of fraud, corruption and other financial irregularities

1. A clear policy/guidelines on fraud, corruption and any other financial irregularities is available and made public
2. The policy/guidelines clearly define the roles of management and staff in implementing/complying with the guidelines
3. Staff training/awareness-raising has been conducted in relation to the policy/guidelines
4. There is evidence of policy/guidelines implementation, e.g. through regular monitoring and reporting to the Governing Body
5. There are channels/mechanisms in place for reporting suspicion of misuse of funds (e.g. anonymous reporting channels and "whistle-blower" protection policy
6. Annual reporting on cases of fraud, corruption and other irregularities, including actions taken, ensures that they are made public

### KPI 5: Operational planning and intervention design tools support relevance and agility within partnerships

#### 5.1 Interventions aligned with national/regional priorities and intended national/regional results

1. Reviewed country or regional strategies make reference to national/regional strategies or objectives
2. Reviewed country strategies or regional strategies link the results statements to national or regional goals
3. Structures and incentives in place for technical staff that allow investment of time and effort in alignment process

#### 5.2 Contextual analysis (shared where possible) applied to shape the intervention designs and implementation

1. Intervention designs contain a clear statement that positions the intervention within the operating context
2. Context statement has been developed jointly with partners
3. Context analysis contains reference to gender issues, where relevant
4. Context analysis contains reference to environmental sustainability and climate change issues, where relevant
5. Context analysis contains reference to governance issues, including conflict and fragility, where relevant
6. Evidence of reflection points with partner(s) that take note of any significant changes in context
### 5.3 Capacity analysis informs intervention design and implementation, and strategies to address any weakness found are employed

1. Intervention designs contain a clear statement of capacities of key national implementing partners
2. Capacity analysis considers resources, strategy, culture, staff, systems and processes, structure and performance
3. Capacity analysis statement has been developed jointly where feasible
4. Capacity analysis statement includes clear strategies for addressing any weaknesses, with a view to sustainability
5. Evidence of regular and resourced reflection points with partner(s) that take note of any significant changes in the wider institutional setting that affect capacity

<table>
<thead>
<tr>
<th>Interim Document Reviews</th>
</tr>
</thead>
</table>

### 5.4 Detailed risk (strategic, political, reputational, operational) management strategies ensure the identification, mitigation, monitoring and reporting of risks

1. Intervention designs include detailed analysis of and mitigation strategies for operational risk
2. Intervention designs include detailed analysis of and mitigation strategies for strategic risk
3. Intervention designs include detailed analysis of and mitigation strategies for political risk
4. Intervention designs include detailed analysis of and mitigation strategies for reputational risk
5. Risks are routinely monitored and reflected upon by the partnership
6. Risk mitigation actions taken by the partnership are documented and communicated

<table>
<thead>
<tr>
<th>Common approach (adjusted), Interim Document Reviews, sample of agency risk strategies</th>
</tr>
</thead>
</table>

### 5.5 Intervention designs include the analysis of cross-cutting issues (as defined in KPI2)

1. Intervention design documentation includes the requirement to analyse cross cutting issues
2. Guidance is available for staff on the implementation of the relevant guidelines
3. Approval procedures require the assessment of the extent to which cross-cutting issues have been integrated in the design
4. Intervention designs include the analysis of gender issues
5. Intervention designs include the analysis of environmental sustainability and climate change issues
6. Intervention designs include the analysis of good governance issues
7. Intervention designs include the analysis of human rights issues
8. Intervention designs include the analysis of any other cross-cutting issues (see 2.1e)
9. Plans for intervention monitoring and evaluation include attention to cross cutting issues

<table>
<thead>
<tr>
<th>Common approach (adjusted), Interim Document Reviews</th>
</tr>
</thead>
</table>
| **5.6** Intervention designs include detailed and realistic measures to ensure sustainability (as defined in KPI 12) | **1.** Intervention designs include statement of critical aspects of sustainability, including: institutional framework, resources and human capacity, social behaviour, technical developments and trade, as appropriate  
**2.** Key elements of the enabling policy and legal environment that are required to sustain expected benefits from a successful intervention are defined in the design  
**3.** The critical assumptions that underpin sustainability form part of the approved monitoring and evaluation plan  
**4.** Where shifts in policy and legislation will be required these reform processes are addressed (within the intervention plan) directly and in a time sensitive manner | **Interim Document Reviews** |
| **5.7** Institutional procedures (including systems for engaging staff, procuring project inputs, disbursing payment, logistical arrangements etc.) positively support speed of implementation | **1.** Internal standards are set to track the speed of implementation  
**2.** Organisation benchmarks (internally and externally) its performance on speed of implementation across different operating contexts  
**3.** Evidence that procedural delays have not hindered speed of implementation across interventions reviewed  
**4.** Evidence that any common institutional bottlenecks in speed of implementation identified and actions taken leading to an improvement | **Common approach (adjusted), sample of Interim Document Reviews** |
| **KPI 6: Partnership working is coherent and directed at leveraging and/or ensuring relevance and the catalytic use of resources** | **6.1** Planning, programming and approval procedures enable agility in partnerships when conditions change  
**1.** Mechanisms in place to allow programmatic changes and adjustments when conditions change  
**2.** Mechanisms in place to allow the flexible use of programming funds as conditions change (budget revision or similar)  
**3.** Institutional procedures for revisions permit changes to be made at country/regional/HQ level within a limited timeframe (less than three months)  
**4.** Evidence that regular review points between partners support joint identification and interpretation of changes in conditions  
**5.** Evidence that any common institutional bottlenecks in procedures identified and action taken leading to an improvement | **Busan Partnership for effective development cooperation (Paris Declaration on Aid Effectiveness & Accra Agenda for Action)  
OECD Development Cooperation Report 2015: Making Partnerships effective coalitions for action.** |
### 6.2 Partnerships based on an explicit statement of comparative advantage e.g. technical knowledge, convening power/partnerships, policy dialogue/advocacy

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Corporate documentation contains clear and explicit statement on the comparative advantage that the organisation is intending to bring to a given partnership</td>
<td></td>
</tr>
<tr>
<td>2. Statement of comparative advantage is linked to clear evidence of organisational capacities and competencies as it relates to the partnership</td>
<td></td>
</tr>
<tr>
<td>3. The organisation aligns its resources/competencies to its perceived comparative advantage</td>
<td></td>
</tr>
<tr>
<td>4. Evidence that comparative advantage is deployed in partnerships to positive effect</td>
<td></td>
</tr>
</tbody>
</table>

### 6.3 Clear adherence to the commitment in the Busan Partnership for Effective Development Cooperation on use of country systems

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Clear statement on set of expectations for how the organisation will seek to deliver on the Busan commitment/ QCPR statement (as appropriate) on use of country systems within a given time period</td>
<td></td>
</tr>
<tr>
<td>2. Internal processes (in collaboration with partners) to diagnose the condition of country systems</td>
<td></td>
</tr>
<tr>
<td>3. Clear procedures for how organisation to respond to address (with partners) concerns identified in country systems</td>
<td></td>
</tr>
<tr>
<td>4. Reasons for non-use of country systems clearly and transparently communicated</td>
<td></td>
</tr>
<tr>
<td>5. Internal structures and incentives supportive of greater use of country systems</td>
<td></td>
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<tr>
<td>6. Monitoring of the organisation trend on use of country systems and the associated scale of investments being made in strengthening country systems</td>
<td></td>
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</tbody>
</table>

### 6.4 Strategies or designs identify synergies, to encourage leverage/ catalytic use of resources and avoid fragmentation

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Strategies or designs clearly recognise the importance of synergies and leverage</td>
<td></td>
</tr>
<tr>
<td>2. Strategies or designs contain clear statements of how duplication/fragmentation will be avoided based on realistic assessment of comparative advantages</td>
<td></td>
</tr>
<tr>
<td>3. Strategies or designs contain clear statement of where an intervention will add the most value to a wider change</td>
<td></td>
</tr>
<tr>
<td>4. Strategies or designs contain a clear statement of how leverage will be ensured</td>
<td></td>
</tr>
<tr>
<td>5. Strategies or designs contain a clear statement of how resources will be used catalytically to stimulate wider change</td>
<td></td>
</tr>
</tbody>
</table>
### 6.5 Key business practices (planning, design, implementation, monitoring and reporting) co-ordinated with other relevant partners (donors, UN agencies, etc.)

| 1. | Evidence that the organisation has participated in joint planning exercises, such as the UNDAF |
| 2. | Evidence that the organisation has aligned its programme activities with joint planning instruments, such as UNDAF |
| 3. | Evidence that the organisation has participated in opportunities for joint programming where these exist |
| 4. | Evidence that the organisation has participated in joint monitoring and reporting processes with key partners (donor, UN, etc.) |
| 5. | Evidence of the identification of shared information gaps with partners and strategies developed to address these |
| 6. | Evidence of participation in the joint planning, management and delivery of evaluation activities |

### 6.6 Key information (analysis, budgeting, management, results etc.) shared with strategic/implementation partners on an ongoing basis

| 1. | Information on the organisation’s website is easily accessible and current |
| 2. | The organisation has signed up to the International Aid Transparency Initiative or reports through the OECD-DAC systems |
| 3. | Accurate information is available on analysis, budgeting, management and is in line with IATI or OECD-DAC (CRS) guidelines |
| 4. | Evidence that partner queries on analysis, budgeting, management and results are responded to in a timely fashion |
| 5. | Evidence that information shared is accurate and of good quality |

### 6.7 Clear standards and procedures for accountability to beneficiaries implemented

| 1. | Explicit statement available on standards and procedures for accountability to beneficiary populations e.g. Accountability to Affected Populations |
| 2. | Guidance for staff is available on the implementation of the procedures for accountability to beneficiaries |
| 3. | Training has been conducted on the implementation of procedures for accountability to beneficiaries |
| 4. | Programming tools explicitly contain the requirement to implement procedures for accountability to beneficiaries |
| 5. | Approval mechanisms explicitly include the requirement to assess the extent to which procedures for accountability to beneficiaries will be addressed within the intervention |
| 6. | Monitoring and evaluation procedures explicitly include the requirement to assess the extent to which procedures for accountability to beneficiaries have been addressed within the intervention |

---

**Common Approach (adjusted), Interim Document Reviews**

**Interim Document Reviews**

**IASC Taskforce: Accountability to Affected Populations**
### 6.8 Participation with national and other partners in mutual assessments of progress in implementing agreed commitments

1. Evidence of participation in joint performance reviews of interventions e.g. joint assessments
2. Evidence of participation in multi-stakeholder dialogue around joint sectoral or normative commitments
3. Evidence of engagement in the production of joint progress statements in the implementation of commitments e.g. joint assessment reports
4. Documentation arising from mutual progress assessments contains clear statement of the organisation’s contribution, agreed by all partners
5. Surveys or other methods applied to assess partner perception of progress

**Busan Partnership for effective development cooperation (Paris Declaration on Aid Effectiveness & Accra Agenda for Action)**

### 6.9 Deployment of knowledge base to support programming adjustments, policy dialogue and/or advocacy

1. Statement in corporate documentation explicitly recognises the organisation’s role in knowledge production
2. Evidence of knowledge products produced and utilised by partners to inform action
3. Knowledge products generated and applied to inform advocacy at country, regional or global level
4. Evidence that knowledge products generated are timely/ perceived as timely by partners
5. Evidence that knowledge products are perceived as high quality by partners
6. Evidence that knowledge products are produced in a format that supports their utility to partners

**Interim Document Reviews**

### KPI 7: The focus on results is strong, transparent and explicitly geared towards function

#### 7.1 Leadership ensures application of an organisation-wide RBM approach

1. Corporate commitment to a result culture is made clear in strategic planning documents
2. Clear requirements/incentives in place for the use of an RBM approach in planning and programming
3. Guidance for setting results targets and develop indicators is clear and accessible to all staff
4. Tools and methods for measuring and managing results are available
5. Adequate resources are allocated to the RBM system
6. All relevant staff are trained in RBM approaches and methods

**Common approach**

- UNDG Results based management Handbook, 2011
- OIOS Inspection and Evaluation manual. 2014
- OECD workshop on the results agenda 2013
### 7.2 Corporate strategies, including country strategies, based on a sound RBM focus and logic

1. Organisation-wide plans and strategies include results frameworks
2. Clear linkages exist between the different layers of the results framework, from project through to country thematic and corporate level
3. An annual report on performance is discussed with the governing bodies
4. Corporate strategies are updated regularly
5. The annual corporate reports show progress over time and notes areas of strong performance as well as deviations between planned and actual results

**Common approach (adjusted)**

### 7.3 Results targets set based on a sound evidence base and logic

1. Targets and indicators are adequate to capture causal pathways between interventions and the outcomes that contribute to higher order objectives
2. Indicators are relevant to the expected result to enable measurement of the degree of goal achievement
3. Development of baselines are mandatory for new interventions
4. Results targets are regularly reviewed and adjusted when needed

**Common approach (adjusted)**

### 7.4 Monitoring systems generate high quality and useful performance data

1. The corporate monitoring system is adequately resourced
2. Monitoring systems generate data at output and outcome level of the results chain
3. Reporting structures are clear
4. Reporting processes ensure timely data for key corporate reporting, and planning
5. A system for ensuring data quality exist
6. Data adequately captures key corporate results
7. Adequate resources are allocated to the monitoring system

**Common approach (adjusted)**

### 7.5 Performance data transparently applied in planning and decision-making

1. Planning documents are clearly based on performance data
2. Proposed adjustments to interventions are clearly informed by performance data
3. At corporate level, management regularly reviews corporate performance data and makes adjustments as appropriate
4. Performance data support dialogue in partnerships at global, regional and country level

**Common approach (adjusted)**

**OECD DAC results workshop**
### KPI 8: The organisation applies evidence-based planning and programming

<table>
<thead>
<tr>
<th><strong>8.1 A corporate independent evaluation function exists</strong></th>
<th><strong>Common approach</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>1. The evaluation function is independent from other management functions such as planning and managing development assistance <em>(operational independence)</em></td>
<td><strong>UNEG Norms and Standards, OECD DAC Evaluating Development Cooperation, Summary of Key norms and standards, Second Edition OIOS Inspection and Evaluation manual</strong></td>
</tr>
<tr>
<td>2. The Head of evaluation reports directly to the Governing Body of the organisation <em>(Structural independence)</em></td>
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<tr>
<td>3. The evaluation office has full discretion in deciding the evaluation programme</td>
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<tr>
<td>4. A separate budget line (approved by the Governing Body) ensures <em>budgetary independence</em></td>
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<tr>
<td>5. The central evaluation programme is fully funded by core funds</td>
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<tr>
<td>6. Evaluations are submitted directly for consideration at the appropriate level of decision-making pertaining to the subject of evaluation</td>
<td></td>
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<tr>
<td>7. Evaluators are able to conduct their work throughout the evaluation without undue interference by those involved in implementing the unit of analysis being evaluated. <em>(Behavioural independence)</em></td>
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</table>

<table>
<thead>
<tr>
<th><strong>8.2 Consistent, independent evaluation of results (coverage)</strong></th>
<th><strong>Common approach</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>1. An evaluation policy describes the principles to ensure coverage, quality and use of findings, including in decentralised evaluations</td>
<td><strong>UNEG Norms and Standards, OECD DAC Evaluating Development Cooperation, Summary of Key norms and standards, Second Edition OIOS Inspection and Evaluation manual Common approach</strong></td>
</tr>
<tr>
<td>2. The policy/an evaluation manual guides the implementation of the different categories of evaluations, such as strategic, thematic, corporate level evaluations, as well as decentralized evaluations</td>
<td></td>
</tr>
<tr>
<td>3. A prioritized and funded evaluation plan covering the organisation’s planning and budgeting cycle is available</td>
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<tr>
<td>4. The annual evaluation plan presents a systematic and periodic coverage of the organisations’ Interventions, reflecting key priorities</td>
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<tr>
<td>5. Evidence from sample countries demonstrate that the policy is being implemented</td>
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</tbody>
</table>
### 8.3 Systems are applied to ensure the quality of evaluations

1. Evaluations are based on design, planning and implementation processes that are inherently quality oriented
2. Evaluations use appropriate methodologies for data-collection, analysis and interpretation
3. Evaluation reports present in a complete and balanced way the evidence, findings, conclusions, and where relevant, recommendations
4. The methodology presented includes the methodological limitations and concerns
5. A process exists to ensure the quality of all evaluations, including decentralized evaluations

**UNEG Norms and Standards**

**Common approach**

### 8.4 Mandatory demonstration of the evidence base to design new interventions

1. A formal requirement exists to demonstrate how lessons from past interventions have been taken into account in the design of new interventions
2. Clear feedback loops exist to feed lessons into new interventions design
3. There is evidence that lessons from past interventions have informed new interventions
4. Incentives exist to apply lessons learnt to new interventions
5. The number/share of new operations designs that draw on lessons from evaluative approaches is made public

**UNEG Norms and Standards**

**World Bank Corporate Scorecard**

### 8.5 Poorly performing interventions proactively identified, tracked and addressed

1. A system exists to identify poorly performing interventions
2. Regular reporting tracks the status and evolution of poorly performing interventions
3. A process for addressing the poor performance exists, with evidence of its use
4. The process clearly delineates the responsibility to take action

**WB Corporate scorecard**

**Common approach**

### 8.6 Clear accountability system ensures responses and follow-up to and use of evaluation recommendations

1. Evaluation reports include a management response (or has one attached or associated with it)
2. Management responses include an action plan and/or agreement clearly stating responsibilities and accountabilities
3. A timeline for implementation of key recommendations is proposed
4. A system exists to regularly track status of implementation
5. An annual report on the status of use and implementation of evaluation recommendations is made public

**UNEG Norms and Standards and Good Practice Guideline to follow up to evaluations**

**Common approach**
### 8.7 Uptake of lessons learned and best practices from evaluations and other reports

1. A complete and current repository of evaluations and their recommendations is available for use
2. A mechanism for distilling and disseminating lessons learned internally exists
3. A dissemination mechanism to partners, peers and other stakeholders is available and employed
4. A system is available and used to track the uptake of lessons learned
5. Evidence is available that lessons learned and good practices are being applied
6. A corporate policy for Disclosure of information exists and is also applied to evaluations

**UNEG Norms and Standards**
**UNEG Good Practice Guidelines to follow up to evaluations**
**Common approach**

### KPI 9: Development and humanitarian objectives are achieved, and results contribute to normative and cross-cutting goals

**NOTE:** The rating system for KPIs 9-12 is based on that of the OECD DAC’s Development Effectiveness Review, where a rating of Highly Satisfactory, Satisfactory, Unsatisfactory, Highly Unsatisfactory or Not Addressed is provided, based on one of the following classifications. This approach aligns with the scoring and rating system proposed for KPIs 1-8 above.

<table>
<thead>
<tr>
<th>Interventions assessed as having achieved their stated development and/or humanitarian objectives and attain expected results</th>
<th>9.1 Highly satisfactory: Organisations achieve all or almost all intended significant development, normative and/or humanitarian objectives at the output and outcome level</th>
</tr>
</thead>
<tbody>
<tr>
<td>3. Satisfactory: Organisations either achieve at least a majority of stated output and outcome objectives (more than 50% if stated) or the most important of stated output and outcome objectives are achieved</td>
<td></td>
</tr>
<tr>
<td>2. Unsatisfactory: Half or less than half of stated output and outcome level objectives are achieved</td>
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</tr>
<tr>
<td>1. Highly unsatisfactory: Less than half of stated output and outcome objectives have been achieved including one or more very important output and/or outcome level objectives</td>
<td></td>
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<tr>
<td>0. Not addressed</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Interventions assessed as having realised the expected positive benefits for target group members</th>
<th>9.2 Highly satisfactory: Interventions have resulted in widespread and significant positive changes experienced by target group members as measured using either quantitative or qualitative methods. (These benefits may include the avoidance or reduction of negative effects of a sudden onset or protracted emergency)</th>
</tr>
</thead>
<tbody>
<tr>
<td>3. Satisfactory: Interventions have resulted in positive changes experienced by target group members (at the individual, household or community level). These benefits may include the avoidance or reduction of negative effects of a sudden onset or protracted emergency</td>
<td></td>
</tr>
<tr>
<td>2. Unsatisfactory: Interventions have resulted in no or very few positive changes experienced by target group members. These benefits may include the avoidance or reduction of negative effects of a sudden onset or protracted emergency</td>
<td></td>
</tr>
<tr>
<td>1. Highly unsatisfactory: Problems in the design or delivery of interventions mean that expected positive benefits for target group members have not occurred or are unlikely to occur</td>
<td></td>
</tr>
<tr>
<td>0. Not addressed</td>
<td></td>
</tr>
</tbody>
</table>
### 9.3 Interventions assessed as having contributed to significant changes in national development policies and programmes (policy and capacity impacts), or needed system reforms

4. **Highly satisfactory:** Interventions have made a substantial contribution to either re-orienting or sustaining effective national policies and programmes in a given sector or area of development disaster preparedness, emergency response or rehabilitation. The supported policies or programmes are expected to result in improved lives of target group members

3. **Satisfactory:** Interventions have made a substantial contribution to either re-orienting or sustaining effective national policies and programmes in a given sector or area of development disaster preparedness, emergency response or rehabilitation

2. **Unsatisfactory:** Interventions have not made a significant contribution to the development of national policies and programmes in a given sector or area of development, disaster preparedness, emergency response or rehabilitation. (Policy changes in humanitarian situations may include allowing access to affected populations)

1. **Highly unsatisfactory:** National policies and programmes in a given sector or area of development (including disaster preparedness, emergency response and rehabilitation) were deficient and required strengthening but interventions have not addressed these

0. **Not addressed**

### 9.4 Interventions assessed as having helped improve gender equality and the empowerment of women

4. **Highly satisfactory:** Interventions achieve all or nearly all of their stated gender equality objectives

3. **Satisfactory:** Interventions achieve a majority (more than 50%) of their stated gender equality objectives

2. **Unsatisfactory:** Interventions either lack gender equality objectives or achieve less than half of their stated gender equality objectives. (Note: where a programme or activity is clearly gender-focused (maternal health programming for example) achievement of more than half its stated objectives warrants a satisfactory

1. **Highly unsatisfactory:** Interventions are unlikely to contribute to gender equality or may in fact lead to increases in gender inequalities

0. **Not addressed**
### 9.5 Interventions assessed as having helped improve environmental sustainability/helped tackle the effects of climate change

#### 4. Highly satisfactory:
Interventions include substantial planned activities and project design criteria to achieve environmental sustainability and contribute to tackle the effects of climate change. These plans are implemented successfully and the results are environmentally sustainable and contribute to tackling the effects of climate change.

#### 3. Satisfactory:
Interventions include some planned activities and project design criteria to ensure environmental sustainability and help tackle climate change. These activities are implemented successfully and the results are environmentally sustainable and contribute to tackling the effects of climate change.

#### 2. Unsatisfactory:
**EITHER:** Interventions do not include planned activities or project design criteria intended to promote environmental sustainability and help tackle the effects of climate change. There is, however, no direct indication that project or program results are not environmentally sustainable. **AND/OR:** Intervention includes planned activities or project design criteria intended to promote sustainability but these have not been implemented and/or have not been successful.

#### 1. Highly unsatisfactory:
Interventions do not include planned activities or project design criteria intended to promote environmental sustainability and help tackle climate change. In addition changes resulting from interventions are not environmentally sustainable/do not contribute to tackling the effects of climate change.

#### 0. Not addressed

### 9.6 Interventions assessed as having helped improve good governance (as defined in 2.1.c)

#### 4. Highly satisfactory:
Interventions include substantial planned activities and project design criteria to promote or ensure ‘good governance’. These plans are implemented successfully and the results have helped promote or ensure ‘good governance’.

#### 3. Satisfactory:
Interventions include some planned activities and project design criteria to promote or ensure ‘good governance’. These activities are implemented successfully and the results have promoted or ensured ‘good governance’.

#### 2. Unsatisfactory:
**EITHER:** Interventions do not include planned activities or project design criteria intended to promote or ensure ‘good governance’. There is, however, no direct indication that project or program results will not promote or ensure ‘good governance’. **AND/OR:** Intervention includes planned activities or project design criteria intended to promote or ensure ‘good governance’ but these have not been implemented and/or have not been successful.

#### 1. Highly unsatisfactory:
Interventions do not include planned activities or project design criteria intended to promote or ensure ‘good governance’. In addition changes resulting from interventions do not promote or ensure ‘good governance’.

#### 0. Not addressed
<table>
<thead>
<tr>
<th>9.7</th>
<th>Interventions assessed as having helped improve human rights</th>
</tr>
</thead>
<tbody>
<tr>
<td>4. <strong>Highly satisfactory:</strong></td>
<td>Interventions include substantial planned activities and project design criteria to promote or ensure human rights. These plans are implemented successfully and the results have helped promote or ensure human rights.</td>
</tr>
<tr>
<td>3. <strong>Satisfactory:</strong></td>
<td>Interventions include some planned activities and project design criteria to promote or ensure human rights. These activities are implemented successfully and the results have promoted or ensured human rights.</td>
</tr>
<tr>
<td>2. <strong>Unsatisfactory:</strong></td>
<td><strong>EITHER:</strong> Interventions do not include planned activities or project design criteria intended to promote or ensure human rights. There is, however, no direct indication that project or program results will not promote or ensure human rights, AND/OR: Interventions include planned activities or project design criteria intended to promote or ensure human rights but these have not been implemented and/or have not been successful.</td>
</tr>
<tr>
<td>1. <strong>Highly unsatisfactory:</strong></td>
<td>Interventions do not include planned activities or project design criteria intended to promote or ensure human rights. In addition changes resulting from interventions do not promote or ensure human rights.</td>
</tr>
<tr>
<td>0. <strong>Not addressed</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>9.8</th>
<th>Interventions assessed as having helped improve any other cross-cutting issue (Added for tailoring)</th>
</tr>
</thead>
<tbody>
<tr>
<td>4. <strong>Highly satisfactory:</strong></td>
<td>Interventions include substantial planned activities and project design criteria to promote or ensure any other cross-cutting issue. These plans are implemented successfully and the results have helped promote or ensure any other cross-cutting issue.</td>
</tr>
<tr>
<td>3. <strong>Satisfactory:</strong></td>
<td>Interventions include some planned activities and project design criteria to promote or ensure any other cross-cutting issue. These activities are implemented successfully and the results have promoted or ensured any other cross-cutting issue.</td>
</tr>
<tr>
<td>2. <strong>Unsatisfactory:</strong></td>
<td><strong>EITHER:</strong> Interventions do not include planned activities or project design criteria intended to promote or ensure any other cross-cutting issue. There is, however, no direct indication that project or program results will not promote or ensure any other cross-cutting issue, AND/OR: Interventions include planned activities or project design criteria intended to promote or ensure any other cross-cutting issue but these have not been implemented and/or have not been successful.</td>
</tr>
<tr>
<td>1. <strong>Highly unsatisfactory:</strong></td>
<td>Interventions do not include planned activities or project design criteria intended to promote or ensure any other cross-cutting issue. In addition changes resulting from interventions do not promote or ensure any other cross-cutting issue.</td>
</tr>
<tr>
<td>0. <strong>Not addressed</strong></td>
<td></td>
</tr>
</tbody>
</table>
**KPI 10: Interventions are relevant to the needs and priorities of partner countries and beneficiaries, and the organisation works towards results in areas within its mandate**

| Interventions assessed as having responded to the needs /priorities of target groups | 4. **Highly satisfactory:** Systematic methods are applied in intervention design (including needs assessment for humanitarian relief operations) to identify target group needs and priorities, including consultation with target groups; and intervention design explicitly responds to the identified needs and priorities |
| 3. **Satisfactory:** Interventions are designed to take into account the needs of the target group as identified through a situation or problem analysis (including needs assessment for relief operations) and the resulting activities are designed to meet the needs of the target group |
| 2. **Unsatisfactory:** No systematic analysis of target group needs and priorities took place during intervention design or an some evident mismatch exists between the intervention's activities and outputs and the needs and priorities of the target groups |
| 1. **Highly unsatisfactory:** Substantial elements of the intervention's activities and outputs were unsuited to the needs and priorities of the target group |
| 0. **Not addressed** |

| Interventions assessed as having helped contribute to the realisation of national development goals and objectives | 4. **Highly satisfactory:** Interventions have played a major role in the achievement of specific national development goals or have contributed to meeting humanitarian relief and recovery objectives agreed to with the national government and/or humanitarian community |
| 3. **Satisfactory:** Interventions have contributed substantially to the achievement of specific national development goals or have contributed to meeting humanitarian relief objectives agreed to with the national government and/or the humanitarian community |
| 2. **Unsatisfactory:** EITHER Interventions have contributed only partially to the achievement of specific national development goals or to meeting humanitarian relief objectives agreed to with the humanitarian community AND/OR Interventions have been only partially aligned with the achievement of specific national development goals or the meeting of humanitarian relief objectives agreed to with the humanitarian community |
| 1. **Highly unsatisfactory:** Interventions have not contributed to the achievement of specific national development goals or to meeting humanitarian relief objectives agreed to with the humanitarian community AND/OR Interventions have not been aligned with the achievement of specific national development goals or the meeting of humanitarian relief objectives agreed to with the humanitarian community |
| 0. **Not addressed** |

| Results assessed as having been delivered as part of a coherent response to an identified problem | 4. **Highly satisfactory:** The organisation consistently achieved a high level of partnership in implementing its interventions |
| 3. **Satisfactory:** The organisation has improved the effectiveness of its partnership relationship with partners over time and improvements are noted in evaluations |
| 2. **Unsatisfactory:** The organisation has experienced significant difficulties in developing an effective relationship with partners, and there has been significant divergence between the priorities of the organisation and its partners |
| 1. **Highly unsatisfactory:** The organisation experiences significant divergence in priorities from those of its (government, NGO or donor) partners and lacks a strategy or plan which will credibly address the divergence and result in strengthened partnership over time |
| 0. **Not addressed** |
### KPI 11: Results are delivered efficiently

#### 11.1 Interventions assessed as resource/cost efficient

<table>
<thead>
<tr>
<th>Rating</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highly satisfactory</td>
<td>Interventions are designed to include activities and inputs that produce outputs in the most cost/resource efficient manner available at the time</td>
</tr>
<tr>
<td>Satisfactory</td>
<td>Results delivered when compared to the cost of activities and inputs are appropriate even when the program design process did not directly consider alternative program delivery methods and their associated costs</td>
</tr>
<tr>
<td>Unsatisfactory</td>
<td>Interventions do not have credible, reliable information on the costs of activities and inputs and therefore no data is available on cost/resource efficiency</td>
</tr>
<tr>
<td>Highly unsatisfactory</td>
<td>Credible information is provided which indicates that interventions are not cost/resource efficient</td>
</tr>
<tr>
<td>Not addressed</td>
<td></td>
</tr>
</tbody>
</table>

#### 11.2 Implementation and results assessed as having been achieved on time (given the context, in the case of humanitarian programming)

<table>
<thead>
<tr>
<th>Rating</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highly satisfactory</td>
<td>All or nearly all objectives of interventions are achieved on time or, in the case of humanitarian programming, a legitimate explanation for delays in the achievement of some outputs/outcomes</td>
</tr>
<tr>
<td>Satisfactory</td>
<td>More than half of intended objectives of interventions are achieved on time, and this level is appropriate to the context faced during implementation, particularly for humanitarian interventions</td>
</tr>
<tr>
<td>Unsatisfactory</td>
<td>Less than half of intended objectives are achieved on time but interventions have been adjusted to take account of difficulties encountered and can be expected to improve the pace of achievement in the future. In the case of humanitarian programming, there was a legitimate explanation for delays</td>
</tr>
<tr>
<td>Highly unsatisfactory</td>
<td>Less than half of stated objectives of interventions are achieved on time, and there is no credible plan or legitimate explanation identified which would suggest significant improvement in achieving objectives on time</td>
</tr>
<tr>
<td>Not addressed</td>
<td></td>
</tr>
</tbody>
</table>

### KPI 12: Results are sustainable

#### 12.1 Benefits assessed as continuing or likely to continue after project or programme completion or there are effective measures to link the humanitarian relief operations, to recovery, resilience eventually, to longer-term developmental results

<table>
<thead>
<tr>
<th>Rating</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highly satisfactory</td>
<td>Evaluations assess as likely that the intervention will result in continued benefits for the target group after completion. For humanitarian relief operations, the strategic and operational measures to link relief to rehabilitation, reconstruction and, eventually, development are credible. Further, they are likely to succeed in securing continuing benefits for target group</td>
</tr>
<tr>
<td>Satisfactory</td>
<td>Evaluations assess as likely that the intervention will result in continued benefits for the target group after completion. For humanitarian relief operations, the strategic and operational measures to link relief to rehabilitation, reconstruction</td>
</tr>
<tr>
<td>Unsatisfactory</td>
<td>Evaluations assess a low probability that the intervention will result in continued benefits for the target group after completion. For humanitarian relief operations, efforts to link the relief phase to rehabilitation, reconstruction and, eventually, to development are inadequate. (Note, in some circumstances such linkage may not be possible due to the context of the emergency. If this is stated in the evaluation, a rating of satisfactory is appropriate)</td>
</tr>
<tr>
<td>Highly unsatisfactory</td>
<td>Evaluations find a very low probability that the program/project will result in continued intended benefits for the target group after project completion. For humanitarian relief operations, evaluations find no strategic or operational measures to link relief, to rehabilitation, reconstruction and, eventually, to development</td>
</tr>
<tr>
<td>Not addressed</td>
<td></td>
</tr>
</tbody>
</table>

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*ANEXES - 91*
12.2 Interventions assessed as having built sufficient institutional and/or community capacity for sustainability, or have been absorbed by government

<table>
<thead>
<tr>
<th>Score</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>4. Highly satisfactory:</td>
<td>Interventions have contributed to significantly strengthen institutional and/or community capacity as required or institutional partners and communities already had the required capacity to sustain results</td>
</tr>
<tr>
<td>3. Satisfactory:</td>
<td>Interventions may have contributed to strengthening institutional and/or community capacity but with limited success</td>
</tr>
<tr>
<td>2. Unsatisfactory:</td>
<td>Interventions have failed to contribute to strengthening institutional and/or community capacity or, where appropriate, to strengthen local capacities for delivery of relief operations and/or for managing the transition to recovery/resilience or development</td>
</tr>
<tr>
<td>1. Highly unsatisfactory:</td>
<td>Interventions failed to address the need to strengthen institutional and/or community capacity as required. In the case of humanitarian operations, intervention design failed to take account of identified needs to strengthen local capacities for delivery of relief operations and/or for managing the transition to recovery/resilience/development</td>
</tr>
<tr>
<td>0. Not addressed</td>
<td></td>
</tr>
</tbody>
</table>

12.3 Interventions assessed as having strengthened the enabling environment for development

<table>
<thead>
<tr>
<th>Score</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>4. Highly satisfactory:</td>
<td>Interventions have made a significant contribution to changes in the enabling environment for development including one or more of: the overall framework and process for national development planning; systems and processes for public consultation and for participation by civil society in development planning; governance structures and the rule of law; national and local mechanisms for accountability for public expenditures, service delivery and quality; and necessary improvements to supporting structures such as capital and labour markets. Further, these improvements in the enabling environment are leading to improved development, humanitarian and normative results</td>
</tr>
<tr>
<td>3. Satisfactory:</td>
<td>Interventions have made a notable contribution to changes in the enabling environment for development including one or more of: the overall framework and process for national development planning; systems and processes for public consultation and for participation by civil society in development planning; governance structures and the rule of law; national and local mechanisms for accountability for public expenditures, service delivery and quality; and necessary improvements to supporting structures such as capital and labour markets</td>
</tr>
<tr>
<td>2. Unsatisfactory:</td>
<td>Interventions have not made a notable contribution to changes in the enabling environment for development</td>
</tr>
<tr>
<td>1. Highly unsatisfactory:</td>
<td>For development interventions, there were important weaknesses in the enabling environment for development (the overall framework and process for national development planning; systems and processes for public consultation and for participation by civil society in development planning; governance structures and the rule of law; national and local mechanisms for accountability for public expenditures, service delivery and quality; and necessary improvements to supporting structures such as capital and labour markets). Further, the organisation's interventions failed to address the identified weakness successfully; further limiting results</td>
</tr>
<tr>
<td>0. Not addressed</td>
<td></td>
</tr>
</tbody>
</table>